



## EXCELLENCE IN CONSTRUCTION 2023

### SHOW OFF YOUR BEST WORK

Associated Builders and Contractors New Hampshire/Vermont Chapter invites you to showcase your company's talent and dedication to quality, innovation and safety by entering this year's Excellence in Construction (EIC) Awards competition! An invaluable business development tool, the EIC Awards demonstrates your company's commitment to and achievement of the highest-quality standards. Winners will be awarded at the Excellence In Construction Awards gala on October 26, 2023 at the DoubleTree by Hilton, Downtown Manchester, NH.

### GENERAL INFORMATION

#### ELIGIBILITY

Any member of the NH/VT chapter may enter their completed projects that is physically located in the New England area and completed between 1/1/2021 and 1/1/2023.

Questions concerning eligibility should be directed to the ABC NH/VT Chapter by calling 603-226-4789 or emailing [info@abcnhvt.org](mailto:info@abcnhvt.org).

#### PROJECT AWARDS OF EXCELLENCE OR MERIT

Project awards are exclusive for contractors and subcontractors. Both Excellence and Merit Awards may be presented in each project category. More than one of each award may be awarded in each category.

#### AWARD CATEGORIES

- Design/Build
- Historical Restoration
- Industrial/Manufacturing
- Private Residence
- Commercial Project- under \$5M
- Commercial Project- \$5M - \$10M
- Commercial Project- over \$10M
- Institutional/Public- under \$5M
- Institutional/Public- \$5M - \$10M
- Institutional/Public- over \$10M

#### CHAIRMAN'S AWARD

The Chairman's Award will be awarded to the "Best of the Best" of all eligible Excellence Award winners as determined by the judges.

#### IMPORTANT DATES

August 11, 2023: Completed applications due by 5 pm.

September 8, 2023: Winners will be notified.

October 26, 2023: Excellence in Construction Awards gala.

## EXCELLENCE IN CONSTRUCTION 2023

### RECOGNITION OF WINNERS

All winners will be recognized at a gala presentation to be held on Thursday, October 26, 2023 beginning at 5:00 pm at the DoubleTree by Hilton in downtown Manchester, NH. The Awards Ceremony will feature a multi-media presentation. Press releases will be distributed to media contacts and all winners will be highlighted in the ABC NH/VT Chapter Magazine, Construction Resource, and the NH Business Review. Additionally, award winners will be recognized at every ABC NH/VT event during the year following the awards ceremony.

### RULES OF ENTRY

1. Entries must be from a current member of ABC NH/VT Chapter.
2. Projects submitted must be in the New England area and completed between 1/1/2021 and 1/1/2023.
3. A non-refundable registration fee of \$375.00 is required for your first project entry. Contractors may enter more than one project for an additional fee of \$275.00 per additional project.
4. Each project may only be entered in one category.
5. Each ABC member may only enter one project per category.
6. A minimum of ten (10) and a maximum of twenty (20) digital photos of the submitted project are required; video is optional. Pictures shall be embedded in the submitted PDF. Within five business days of receiving your application, you will receive by email instructions for uploading higher resolution copies of your pictures/videos of your submitted project.
7. Ten (10) photos of the submitted project are required to be uploaded in the application platform. Additional photos may be embedded in the Narrative PDF, however, be sure they are the NOT the same photos. If you choose to submit a video, please forward to ABC NH/VT President/CEO, Joshua Reap at [josh@abcnhvt.org](mailto:josh@abcnhvt.org) separately.
8. Photography agreement must be signed. [Click here.](#)
9. All accepted entries become the property of the ABC NH/VT Chapter and may be used for publication or for any other purpose by the Association.
10. Entries may be disqualified if the application has missing information or if the rules are not adhered to. The judges reserve the right to re-categorize and/or disqualify any entry for cause with proper notification to the entrant.
11. All entries must be submitted no later than 5:00 pm on August 11, 2023.

### SAFETY POLICY

A company that experienced a safety-related fatality of a direct employee in the United States within the current program year is NOT eligible for an Excellence in Construction Award. If a subsidiary is a direct ABC member versus part of a larger holding company member, then the subsidiary with the safety-related fatality is not eligible, but another subsidiary of the same holding company may be. Furthermore, all EIC award winners have a continuing duty to inform ABC of a safety-related fatality that occurred after the end of the current program year until the time of the awards program. Such a fatality will nullify the EIC award. After the judging process and prior to the awards program, ABC will request that an award winner confirm that a safety-related fatality did not occur. Failure to respond to the request will also nullify the EIC award.

## EXCELLENCE IN CONSTRUCTION 2023

### SAFETY POLICY - CONTINUED

A member that experienced a safety-related fatality of a direct employee in the United States within two or three years of the current program year is required to provide additional information regarding action that has been taken following the fatality.

No project that involves prime, multi-prime or sub-trade contractors with a safety-related fatality is eligible to be considered for an award.

If there is a question regarding this policy and application requirement, contact ABC NH/VT President/CEO [Joshua Reap](mailto:Joshua.Reap@abcnhvt.org), [Josh@abcnhvt.org](mailto:Josh@abcnhvt.org).

### CONSTRUCTION COALITION FOR A DRUG AND ALCOHOL FREE WORKPLACE

All ABC members applying to the Excellence in Construction competition **must sign the Construction Coalition for a Drug and Alcohol Free Workplace Pledge** at [drugfreeconstruction.org](http://drugfreeconstruction.org) in order to be eligible to compete.

### OSHA FORM 300 AND 300A

All ABC members applying to the Excellence in Construction competition **must include copies of the project-specific OSHA Form 300 and OSHA Form 300A** for your company. If project-specific forms are not available, you may include completed forms for all the year(s) the project was under construction, including a year-to-date form if the contract was completed in the current program year. If you are submitting annual forms, they must be specific to the office location that completed the work and all recordables specific to the project being submitted must be highlighted. *All personal information must be redacted.* If these forms are not submitted, this project is not eligible.

### CREATING A SUCCESSFUL ENTRY

**The scope defines the project.** Be sure to include all the items outlined in the application. Use bullets to allow judges to easily learn about your project.

**The narrative tells the story.** Worth almost a third of the total point value, the narrative should be the highlight of the application. This is where applicants can brag about why a project is special. Obstacles that were overcome and explanations of extenuating circumstances should be communicated clearly and succinctly.

**Safety is always a priority.** Be sure to include the information requested in this section of the application, but also take the opportunity to describe innovative safety programs that were utilized during the project.

Remember because the judges are not able to visit your project site in person, **your photographs are very important to your entry's success.** It is important to include photographs that demonstrate progress (i.e. before and after).

**Take advantage of all possible points!** Participating in ABC's [Safety Management System \(STEP\)](#) and achieving the [Accredited Quality Contractor \(AQC\)](#) credential will also earn two additional points per program. Both programs include an application process so be sure to get an early start.

## EXCELLENCE IN CONSTRUCTION 2023

### JUDGING CRITERIA

#### OVERALL PRESENTATION AND CONFORMANCE TO ENTRY REQUIREMENTS - 5 POINTS

Each entry will be judged on overall presentation and conformance to entry requirements. Keep the following in mind:

- Uploaded documents should be pleasing to the eye and legible. Points will be deducted for type that is too small to easily read.
- Points will be deducted for grammatical errors, spelling mistakes and other typographical errors.
- Be sure to utilize all allowable space to demonstrate why your project deserves an award.

#### CONTRACTED SCOPE - 10 POINTS

Ensuring legibility when selecting font design and size, provide a description (no more than one full page) of the scope for this project with the following information:

- Type of construction
- Type of contract (i.e. lump sum, time and materials, construction management at risk, cost plus, etc.)
- Size of project
- Contract value
- Duration of project
- Percentage of labor that is self-performed
- Any subcontracted work performed by fellow ABC members, suppliers or associates/industry professionals, if applicable.
- Opportunities you provided to the construction community to participate based on merit.

#### PROJECT NARRATIVE - 30 POINTS

Ensuring legibility when selecting font design and size, provide a written narrative (no more than four pages) indicating why this project is special and why it qualifies for a national award. The focus of the narrative should be the construction (i.e. erection, installation, modification, grade footprint, etc.) of the project. Be sure to include the following items:

- Describe any innovative programs relating to quality control
- Describe any innovative programs relating to scheduling
- Describe any value analysis/engineering process used on the project
- Indicate any special obstacles you overcame in completing the project
- Describe any difficulties or extenuating circumstances encountered in completing the project
- Describe any innovative programs or methods relating to productivity (see below)

\*Four pages is highly recommended and photos/images may be incorporated\*

#### PHOTOGRAPHS - 8 POINTS

Submit up to 10 high-quality photographs below (image format only). It is recommended to include photos that are relevant to the challenges and solutions outlined in the narrative. To obtain maximum points, all projects should include "in progress" photos in addition to the completed project. Renovation and restoration projects should include "before and after" photos as well.

Single image files may include up to two photographs, but no more than four files should include split images.

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### JUDGING CRITERIA - Continued

#### PROJECT SAFETY - 31 POINTS

- Safety related fatalities
- OSHA Form 300A
- OSHA Form 300
- Construction for a Drug and Alcohol Free Workplace pledge
- Safety policy
- Safety Orientation
- Other safety questions

#### REFERENCES - 10 POINTS

Include up to 10 letters of recommendation from third-parties involved with the project, such as the owner and design team. If the owner is unable to provide a letter of recommendation due to company policy, upload a letter from the owner on their letterhead stating they are unable to provide a reference (this letter will qualify for only five points).

- **General contractors** must submit letters from at least the owner (or the general contractor's prime contracting entity, if not the owner) and the architect. If submitting in an industrial category, general contractors must submit letters from at least the owner (or the general contractor's prime contracting entity).
- **Specialty contractors** must submit a letter from at least the general contractor. If not working under a general contractor, specialty contractors must submit a letter from at least the owner. Second- and third-tier subcontractors must at least submit a letter from their prime contracting entity.

Letters will be assessed for their level of quality (content and position of author). In some cases, a single letter could earn the maximum number of points; however, additional letters are highly recommended.

#### SUPPLEMENTAL MATERIALS - 2 POINTS

Provide any miscellaneous supporting materials, such as diagrams and other graphics, media coverage, other awards and promotion, aerial or drone footage, BIM, 3D scans and/or CAD drawings.

#### AQC - 2 POINTS (OPTIONAL)

If your company is designated as an ABC Accredited Quality Contractor (AQC) member in the current program year, upload a copy of the company certificate. The certificate must indicate the chapter that you are submitting your project through since AQC membership is chapter specific. If necessary, a copy of the certificate may be requested by emailing [AQC@abc.org](mailto:AQC@abc.org).

Note that AQC status is not required to submit for an Excellence in Construction award.

#### STEP SAFETY MANAGEMENT SYSTEM - 2 POINTS

If your company is a STEP participant, upload a copy of the company certificate(s) from this year.

If your company does not have an electronic copy of your STEP certificate(s), contact your ABC chapter. Please note that requests will be processed in the order in which they are received; be sure to put your request in early. STEP participation is not required to submit a project for an Excellence in Construction Award.