

The Quarterly Magazine of the Associated Builders & Contractors New Hampshire/Vermont Chapter

# CONSTRUCTION RESOURCE



Volume 32, Issue 1



# 2022 YEAR IN REVIEW



**COMMERCIAL  
INDUSTRIAL  
SERVICE  
REPAIR**

**All Types Of  
Fire Protection**

Sales • Design  
Installation  
Inspections  
Fire Sprinklers  
Fire Alarms • Foam  
Fire Extinguishers

8 No. Wentworth Ave.  
Londonderry, NH 03053  
603-432-8221  
603-434-3194 (f)

55 Harvey Road  
Londonderry, NH 03053  
603-432-8221  
603-434-8128 (f)

1 Commercial Drive  
W. Lebanon, NH 03784  
603-448-5461  
603-448-7334 (f)

277 Old Homestead Hwy  
Swanzy, NH 03446  
603-358-6736  
603-358-6832 (f)

41 Spring Hill Road  
Saco, ME 04072  
207-571-9515



When it comes to  
fire protection,  
go with the largest  
in New Hampshire



**Hampshire**  
**FIRE PROTECTION**  
Co., LLC

[www.hampshirefire.com](http://www.hampshirefire.com)

# Associated Builders and Contractors

## CORE VALUES

ABC values economic freedom within a free-market economy, with open and fair competition and diverse participants constantly striving to achieve the highest levels of personal and company performance.

ABC values the highest levels of personal and corporate standards of behavior characterized by responsibility, accountability and integrity, with demonstrated personal and industry professionalism by all participants.

## VISION

The Vision of ABC is an environment in which people and companies succeed based on free-enterprise principles within the free-market system.

## MISSION

ABC will continually strive to be the leading voice promoting free enterprise within the construction industry. ABC will promote and defend the merit shop philosophy. This philosophy encourages open competition and a free-enterprise approach to construction based solely on merit, regardless of labor affiliation.

## CORE PURPOSE

The Core Purpose of ABC is to advance and defend the principles of the merit shop in the construction industry and to provide members and their employees with an opportunity to succeed.



# Contents

<b>CELEBRATE OUR MEMBERS</b> .....	4
<b>FROM THE CHAIR</b>	
A Letter from Matt Wheaton .....	5
<b>2022 YEAR IN REVIEW</b>	
ABC NH/VT: Reaching New Heights in Member Growth and Service .....	11
<b>MEMBER NEWS</b> .....	17
<b>NEW MEMBERS</b> .....	29
<b>PROFESSIONAL RESOURCES</b> .....	24-26
<b>LEGISLATIVE</b>	
What You Need to Know to Take Advantage of the Inflation Reduction Act.....	33
<b>ADVERTISER INDEX</b> .....	46

Associated Builders and Contractors, Inc. is a national non-profit organization whose mission is to represent the construction industry as a cohesive group of professionals, to serve as their vision and voice, and to pursue quality, common goals, and solutions to industry issues. Construction Resource is published quarterly by the NH/VT Chapter of Associated Builders and Contractors. Subscription rate is \$20 per year.

© 2023 Associated Builders and Contractors of New Hampshire & Vermont

The NH/VT chapter is located at:  
58 Chenell Drive, Concord, NH  
603-226-4789 | info@abcnhvt.org



JANUARY through MARCH  
2023 ANNIVERSARIES

# Celebrate Our Members

## 50 YEARS OR MORE

F.H. Hamblet, LLC  
Bonnette, Page & Stone Corp.

## 35 YEARS OR MORE

Nathan Wechsler & Co., CPA  
Stoneman, Chandler & Miller, LLP

## 25 YEARS OR MORE

Cole Electric, Inc.  
The H.L. Turner Group, Inc.  
Cobb Hill Construction, Inc.  
L & W Supply  
Leighton A. White, Inc.  
Independent Electric Supply  
W. D. Matthews  
Machinery Company

## 20 YEARS OR MORE

North Branch Construction  
CMGC Building Corp.  
Multi-Weld Services, Inc.  
Bancroft Contracting Corporation  
Rowley Agency, Inc., The  
Casella Resource Solutions, Inc  
GZA GeoEnvironmental, Inc.

## 15 YEARS OR MORE

AA & D Masonry LLC  
TFMoran, Inc.  
Masonry Arts NH, LLC  
Devine, Millimet & Branch PA  
Dowling Corporation  
Viking Roofing  
Metro Walls, Inc.  
Eckhardt & Johnson, LLC  
Irish Electric Corp.  
Associated Concrete Coatings, LLC  
NorthEast Electrical  
Eastern Propane & Oil

## 10 YEARS OR MORE

Martineau Electric, Inc.  
Caprioli Painting, Inc  
Premier Concrete Construction LLC  
Harry-O Electrical Corporation  
SSW Erectors, LLC  
KASLO, LLC  
CIANBRO  
Resource Options, Inc.

## 5 YEARS OR MORE

Granite Financial Partners  
Preti Flaherty  
Service Credit Union  
Strang, Scott & Giroux, LLP  
Bode Equipment Company

## 4 YEARS OR LESS

North Point Outdoors  
Pella Boston Windows & Doors  
Skyline Roofing Services, LLC  
ReArch Company Inc  
NEFCO, Inc.  
LHR Fire Protection, LLC  
Eastern Heat Pump & Mechanical  
Dawson's Excavation & Utility Services  
Milwaukee Tool Company  
Waste Innovations  
American Window Film  
TC Reilly Electric  
BankProv  
Mercedes-Benz of Burlington  
Gosselin Precast



## From the Chair

### Dear Industry Colleagues,

First and foremost, I want to thank anyone who volunteers in our communities. There is a lot happening in life, but when you volunteer your time in support of a group, cause, or industry, it is very rewarding.

As Dan Smith concludes his 2022 Chairmanship at ABC New Hampshire/Vermont, I want to thank him for his time supporting our industry during one of the busiest construction years in recent memory. Dan should be a role model to many in our industry - his demeanor, the support he shows our industry, and his commitment to educate the H.P. Cummings employees, and very likely the next generation, are examples of what makes him a terrific leader.

Dan is quiet but passionate about what we all do and is always willing to support. I want to again thank Dan for being a great champion of our industry and members.

My journey in construction started like many people reading this magazine. At a young age, I had someone in my life that showed me a skill and that

sparked my interest. For me that person was my dad. Now, we all have moments where we say, "I'll never work for or with that person again!" but when you're able to reflect, that moment was generally a, shall we say, "character building moment." That experience with the skills being passed on, when coupled with the drive to improve yourself and the trade, we find a path to a very rewarding career. I remain grateful for my character-building moments because it laid the foundation to get me where I am today.

As your incoming board chair, I am proud to be the first person in that role to be representing a Vermont headquartered company. I promise you that Vermont and New Hampshire are not that dissimilar, and the organization we are all supporting now will continue to get stronger because both New Hampshire and Vermont contractors...

- Care deeply about our industry and a safety-first



- approach,
- believe the best company qualified for the job should do the work and believe in the Merit Shop philosophy,
  - support and educate our incumbent workforce while developing new pathways like apprenticeship for a skilled next generation to replace us all someday,
  - and feel our ABC chapter continues to be the go-to construction voice for our industry.

All ABC chapters have annual goals that are similar, but it's how we achieve those goals that make us so unique. For 2023, our ABC NH/VT Chapter will continue to focus on four strategic areas:

#### 1. WORKFORCE DEVELOPMENT

- Get contractors to directly engage at the elementary and middle school levels to get students and adult decision makers interested in the CTE construction programs offered in both states.
- Continue to leverage the pipeline into CTE centers, and always promote construction trade and industry career opportunities to high school students.
- Further develop ABC's growing carpentry apprenticeship programs in Vermont and New Hampshire.

#### 2. WORKFORCE EDUCATION

- Continue to expand methods to make offerings and workshops more accessible to your company.
- Offer customized training specific to your organization.

## MEMBERS:

New project just completed?

Promotions within the company?

New employees just hired?

Won an award recently?

We want your company news for our publication!

# CONSTRUCTION RESOURCE



### VOLUME 32, ISSUE 1

#### CHAIR

Matt Wheaton, DEW Construction

#### FIRST VICE CHAIR

Eric Horner, The Rowley Agency, Inc.

#### SECOND VICE CHAIR

Gary Thomas  
NorthPoint Construction Mgmt, LLC

#### TREASURER

Kelli D'Amore,  
Nathan Wechsler & Co., CPA

#### NATIONAL DIRECTORS

Greg Bairam, Longchamps Electric LLC  
Ron Ciotti, Hinckley Allen & Snyder LLP  
William Hickey,  
The H. L. Turner Group, Inc.  
Jeff Comeau, Bode Equipment  
Mike DiBacco, DECCO, Inc.  
Daryl Luter,  
Fulcrum Associates, Inc.  
Joel Pickering,  
Denron Plumbing & Heating  
Josh Wise, LHR Fire Protection

#### PAST CHAIR & NATIONAL BOARD MEMBER

Dan Smith,  
H.P. Cummings Construction Company

#### NATIONAL BOARD MEMBERS

Matt Johnson,  
Devine, Millimet & Branch PA  
Ron Ciotti, Hinckley Allen & Snyder LLP  
(Alt) Will Long,  
Interstate Electrical Services Corporation

#### EX OFFICIO:

ABC Group Trust Administrator:  
Ryan Foye, ABC Self Insured  
Group Trust For WC  
ABC Young Professionals  
Group (YPG), Chair:  
Kayla Costa, Fulcrum Associates

#### PRESIDENT & CEO

Joshua P. Reap, ABC NH/VT  
josh@abcnhvt.org

#### VICE PRESIDENT OF EDUCATION & WORKFORCE DEVELOPMENT

Jennifer Landon, ABC NH/VT  
jennifer@abcnhvt.org

#### OPERATIONS & EVENTS SPECIALIST

Lisha Nelson, ABC NH/VT  
lisha@abcnhvt.org

#### DIRECTOR OF MEMBERSHIP

Shari Durazzano, ABC NH/VT  
shari@abcnhvt.org

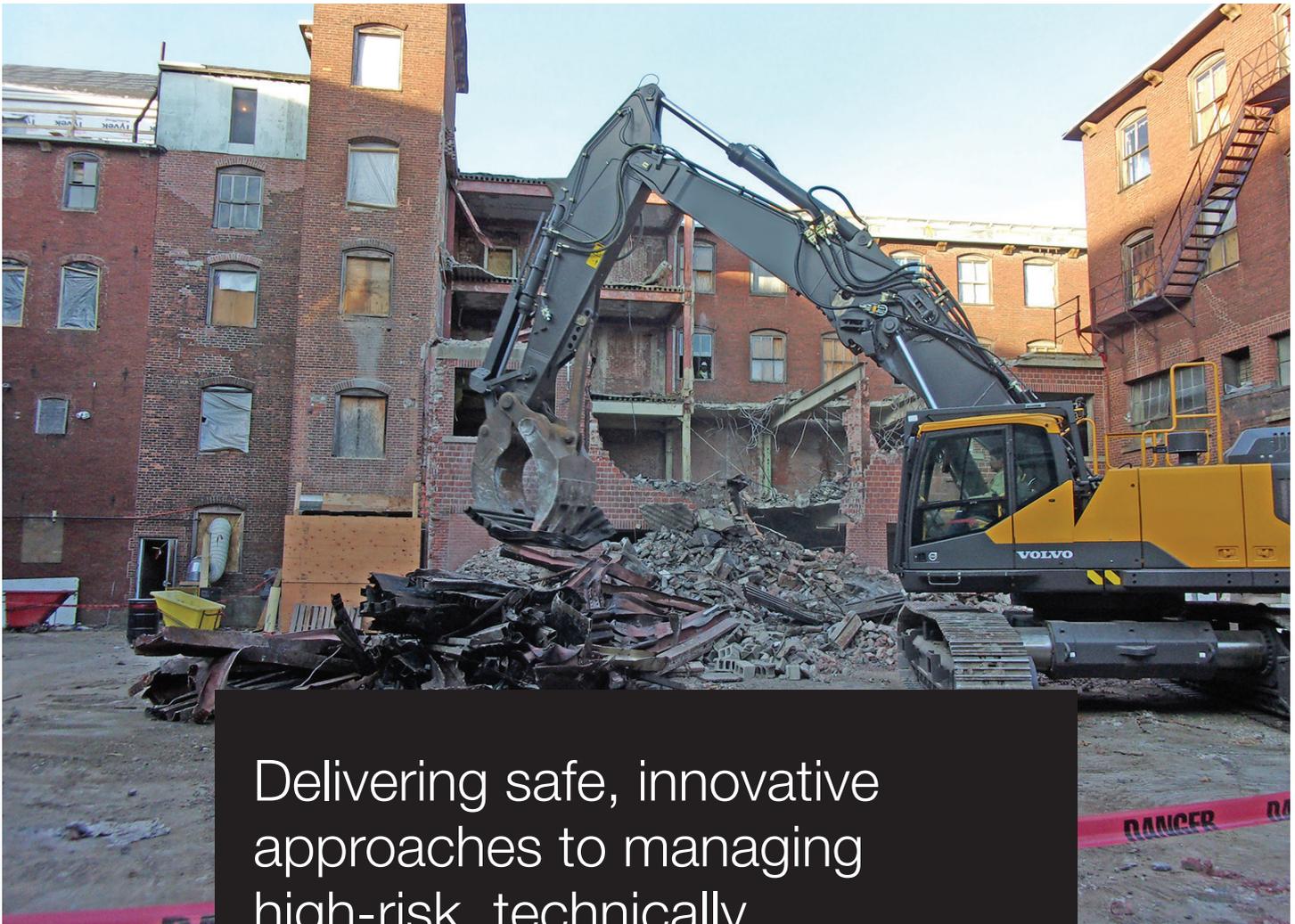
#### VERMONT REGIONAL DIRECTOR

Bryan Kent  
bryan@abcnhvt.org

#### DESIGN/PRODUCTION

Susan G. Englert  
Bradstreet Englert Creative  
www.becreativesc.com

CHAIR, CONT. ON PAGE 7



## Delivering safe, innovative approaches to managing high-risk, technically complex projects

The EnviroVantage role is to perform the initial environmental cleanup with attention to the overall considerations of the project. Having successfully completed thousands of projects, we believe in a “team” philosophy. EV understands that by partnering with owners, general contractors, and consultants we ensure our customers receive the most efficient, cost effective, and safest projects possible.



800-640-5323  
[www.EnviroVantage.com](http://www.EnviroVantage.com)

COMMERCIAL LENDING

# customized lending to fit your unique needs.

A one-size-fits-all approach isn't an option in today's complex environment.

From working capital for your next project to business acquisition financing, our Commercial Lending team offers strategic solutions tailored to your business lending needs.

Find your right solution.

John Phelan | Director, SME Lending  
jphelan@bankprov.com | 603.759.1499

[bankprov.com/lending](http://bankprov.com/lending)

**bankprov.**

Member FDIC | Member DIF  
© 2022 BankProv. All rights reserved.

CHAIR, CONT. FROM PAGE 5

- Continue to explore and develop programs specific to unmet needs in the industry.
3. **MEMBERSHIP DEVELOPMENT**
- Continue to talk about the merits of ABC and grow our membership base in Vermont.
  - We have secured the highest membership in 36 years at 270 members, and we're top in the nation with retention.
  - Continue to promote and talk about our exclusive member benefits and services such as the STEP safety program, Self-Insured Workers Compensation Group (SIG), and a multi-employer 401k Plan for companies that cannot offer this on their own.
4. **LEGISLATIVE**
- Host legislative jobsite visits in both states to get

- elected officials to see what merit shop can do.
- Have our voice heard in Montpelier and Concord, as well as Washington, DC.
- Continue to discuss issues burdening our industry with state legislators and agencies.

As your chairman, I will uphold and promote the ABC brand and message as well as challenge our Chapter to exceed expectations. There is much value in the membership DEW Construction gets from the ABC, and we do all we can to encourage non-members to become new active members; I encourage you to do the same.

I wish you all a successful and safe 2023!

Regards,

*Matt Wheaton*

2023 ABC NH/VT Chairman  
DEW Construction, Executive Vice President

**PAGE STREET**  
*Storage*  
LEASING LLC

## On-Site Storage Solutions Prompt & Professional Service To Your Job Site.



**10' • 20' • 30' • 40'**  
Storage Containers



**20' • 40'**  
Ground-Level Offices



**27'-53' Trailers**  
& 45'-48' Flatbeds

**Rent or Purchase • Short-Term & Long-Term**  
**Serving NH • MA • ME • VT For Over 30 Years**

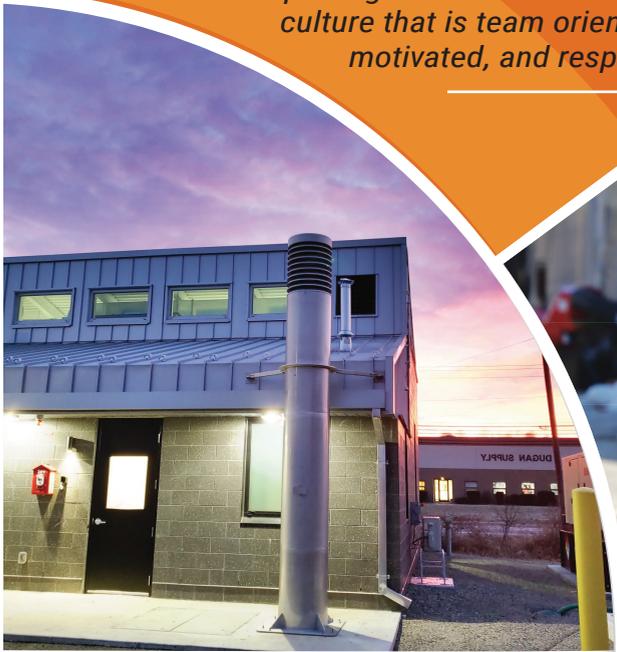


**603-622-1673**

[www.pagest.com](http://www.pagest.com)

*Built on over 60 years of experience, Methuen consistently strives for complete client satisfaction by delivering outstanding construction services and cutting-edge solutions. We provide general construction services for projects within the water/wastewater, municipal, private, state and federal market segments throughout the Northeast U.S. Methuen Construction is widely recognized as the most successful, self-performing general contractor in the industry. We are always looking for qualified individuals that want to build a career with us. We offer training, development, and advancement opportunities along with an extensive benefits package in addition to a great company culture that is team oriented, motivated, and respectful.*

# BUILD YOUR CAREER WITH US



144 Main Street  
Plaistow, NH 03865  
603.328.2222

[contactus@methuenconstruction.com](mailto:contactus@methuenconstruction.com)  
[www.methuenconstruction.com](http://www.methuenconstruction.com)

*EOE, including disability/veterans*



# EXCELLENCE IN CONSTRUCTION

# E I C

AWARD WINNING PROJECTS

2022

## CHAIRMAN'S AWARD

PROCON

TUFTS UNIVERSITY- JOYCE CUMMINGS CENTER

## EXCELLENCE AWARDS

REARCH COMPANY  
CHARLOTTE PUBLIC LIBRARY

ECKMAN CONSTRUCTION  
THE FACTORY ON WILLOW

METRO WALLS  
EMD SERONO HORIZON BUILDING

METRO WALLS  
THE LINCOLN LOFTS

DEW CONSTRUCTION  
BURR AND BURTON ACADEMY- FOUNDERS HALL

SULLIVAN CONSTRUCTION, LLC  
MEMBERS FIRST CREDIT UNION HEADQUARTERS

BONNETTE PAGE &  
STONE CORP.  
THE COLONIAL THEATRE

NORTH BRANCH  
CONSTRUCTION  
FAMILIES IN TRANSITION FOOD  
PANTRY & HOMELESS SHELTER RENOVATIONS

NORTH BRANCH  
CONSTRUCTION  
NEW HAMPSHIRE SPCA

METHUEN CONSTRUCTION  
PITTSFIELD WASTEWATER TREATMENT PLANT

## MERIT AWARDS

ALPINE  
ENVIRONMENTAL, INC.  
ARCHDIOCESE OF BOSTON

BONNETTE PAGE &  
STONE CORP.  
BELMONT POLICE STATION

DENRON HALL  
PLUMBING & HVAC  
BOWMAN PLACE AT OLDE BEDFORD

CHARTERS BROTHERS  
CONSTRUCTION  
ATKINSON HEIGHTS BUILDING 5

MERIDIAN CONSTRUCTION  
ST. PATRICK ACADEMY - ST. SEBASTIAN HALL

ENVIROVANTAGE  
PETERBOROUGH NH TOWN LIBRARY

INTERSTATE ELECTRICAL  
SERVICES CORP.  
MAINE MEDICAL CENTER - SCARBOROUGH  
MEDICAL OFFICE BUILDING



# NB North Branch Construction

Construction Manager • Design-Builder • General Contractor

Currently under Construction

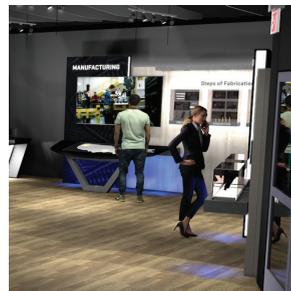
## The Sig Sauer Experience Center

Epping, NH



Concept images courtesy of Sacks Exhibits

A two-story, 40,500 square foot facility of structural steel and load-bearing masonry with a structural steel roof offering public access to a 6,000 square foot SIG SAUER flagship retail showroom, state-of-the-art indoor shooting ranges, a high-tech interactive SIG SAUER Museum, a high-end lounge called "Legion Club," multi-purpose meeting space, conference rooms, and corporate office spaces.



New Hampshire/  
Vermont Chapter

## 2023 GOLD SPONSOR

Concord, New Hampshire • (603) 224-3233 • [www.northbranch.net](http://www.northbranch.net) •



# ABC NH/VT: Reaching New Heights in Member Growth and Service

“We’re all in this together,” is a phrase that took on fresh meaning for the Associated Builders and Contractors of New Hampshire and Vermont, whose membership is now the largest ever.

ABC NH/VT is now 270 member companies strong, boosted by (also a record) 28 new members added in 2022. “The fact that we are bigger than ever means more clout and more opportunities for our members,” says Josh Reap, ABC NH/VT President & CEO.

- **More members:** The strength of a larger association means ABC NH/VT has further resources to offer more and better programming to help leaders meet the challenges of a growing but chaotic economic environment and a super-tight job market.
- **Better events:** Record attendance and more variety in events means added opportunities to learn from and collaborate with other leaders in the field. And these events are fun.
- **A louder voice:** A stronger ABC NH/VT means that the collective voice of the commercial construction industry can be that much more influential and listened-to in the halls of government in New Hampshire, Vermont and the US.

## Tackling the Talent Shortage

As a go-to resource for training and education, ABC NH/VT is more important than ever for member companies and the growing number of non-members attending our programs.

The ongoing shortage of labor, especially skilled labor, affects virtually every company in construction, in our region and nationally. The shortage is a challenge that’s not expected to improve too soon – with the shortfall of workers nationally setting a record last year. According to a recent report by the national Associated Builders and Contractors (ABC), construction industry job openings averaged 390,000 job openings per month in 2022, the highest level on record, and the industry unemployment rate stood at 4.6%, the second-lowest on record. According to the national ABC, nearly 1 in 4 construction workers – many of them

skilled – are older than 55, so retirements will continue to outpace new additions to the workforce.

To help build the skills of our workforce, ABC NH/VT offers dozens of training and education programs each year, including blueprint reading, crane signaling, supervision and communication, as well as workshops addressing business issues from getting paid to business succession planning. The popular Future Leaders in Construction (FLiC) program, a yearlong series of workshops, helps to sharpen self-awareness and leadership skills for emerging or experienced construction executives.

In 2022, ABC NH/VT continued to expand its commercial carpenter apprenticeship program. Started in 2021 in New Hampshire, it now has expanded to Vermont with nearly a dozen participants in the first class of apprentices. Through a state grant, contractors in Vermont are enhancing the skills of their employees through this 18-month apprenticeship program.

Also new in 2022 was the launch of the Safety Symposium – which is returning this year in early May. Last year’s roundtable discussion drew 26 different member companies to share best practices and enhance companies’ ability to turn safety from an afterthought to a core workplace value.

## Making the Case for Merit

One of the most important reasons for belonging to ABC NH/VT is to ensure the interests of merit construction contractors are heard and understood at all levels of government. We not only communicate our concerns on legislation and regulatory issues, we also invite government leaders to some of our events and job sites so they can see (and be seen by) our members.

In NH, Governor Chris Sununu, former Senate President Chuck Morse and Senator Jeb Bradley were among the government leaders attending our events or holding meetings with us. In Vermont, ABC members engaged with Governor Phil Scott and the chapter played a significant role in chal-



 **270**  
MEMBER COMPANIES  
—LARGEST EVER—

 **28**  
—RECORD NUMBER—  
NEW MEMBER COMPANIES

 **95%**  
MEMBER RETENTION  
—IN NH & VT—

 **250%**  
INCREASE IN  
PREMIUM SPONSORSHIP REVENUE  
—OVER 5 YEARS—

 **1362**  
PEOPLE ATTENDED  
12 CORE EDUCATION AND  
RECOGNITION EVENTS  
—REPRESENTING—  
**193**  
DIFFERENT ORGANIZATIONS

 **2 DOZEN**  
APPRENTICES  
in the Chapter’s new Commercial  
Carpentry Apprenticeship Programs  
—BETWEEN BOTH STATES—

REVIEW, CONT. ON PAGE 13



PLUMBING & HVAC

# NEW ENGLAND'S COMMERCIAL PLUMBING & HVAC POWERHOUSE

*Over 40 years of Quality & Professionalism*

- ✓ HVAC Systems  
*Design-Build, Maintenance & Service,  
24/7 Emergency Service*
- ✓ Plumbing Systems  
*Construction, Maintenance &  
Service, 24/7 Emergency Service*
- ✓ Building Automation  
Systems & Building Controls
- ✓ Sheetmetal Fabrication  
& Installation
- ✓ CAD Department
- ✓ Licensed Engineers
- ✓ Project Management
- ✓ Drain Cleaning
- ✓ Air Purification Services

*Learn more at [DenronHall.com](http://DenronHall.com)*



REVIEW, CONT. FROM PAGE 11

lending a proposal by the Burlington City Council that would have severely restricted the ability of merit shop contractors to work on future municipal projects. With the guidance of ABC NH/VT president and CEO Josh Reap, Vermont members connected with council members to point out the negative consequences of the proposal. The efforts resulted in several key changes to the proposal that produced a win for Vermont residents (in avoiding inflated construction costs) and for Vermont contractors in avoiding unnecessary costs and onerous contracting requirements.

## Getting Us Together

Especially welcome in the wake of the pandemic, 2022 was a record year for ABC NH/VT events. Twelve major events drew 1,362 participants from 193 businesses and organizations. Each ABC NH/VT event enables members to learn from colleagues, make new connections, and take some time to recognize and celebrate the excellence, high-level skills and leadership that are hallmarks of the merit construction shop community.

Our energetic Young Professionals group organized the Charity Bowling Tournament which provided another chance to socialize and raise funds for a

worthy cause. The annual Seacoast Harbor Cruise doubled in the number of participants, making it the second-largest gathering of the year after the Excellence in Construction Awards Gala, where 18 excellence awards were presented.

Events in the Green Mountain state are also building momentum with attendance growing for the Spirit of Ethan Allen Cruise on Lake Champlain and the VT Fall Golf Classic.

## In closing

“...The organization has seen strong membership growth and participation in the past year. We are excited that members are

seeing value in the programs and activities of the ABC NH/VT. Members’ investment through their membership and their attendance at events is a vote of confidence and it means we can do more to support their efforts to grow their businesses and manage the challenges of today’s economy.”



### Building Solutions to Manage Risk

For over 25 years your local USI office has been providing the risk management solutions and services that companies count on to protect their businesses and employees.

We would like to do the same for you.

USI Insurance Services  
3 Executive Park Drive  
Bedford, NH 03110  
855.874.0123 | [www.usi.com](http://www.usi.com)



Equipment | General Liability | Auto | Workers' Compensation | Surety  
Contract Review | Claims/Loss Control

Copyright ©2021 USI Insurance Services. All Rights Reserved.

# If you are reading this ad,



# so are your new clients.

Construction Resource  
Magazine

603-226-4789  
[info@abcnhvt.org](mailto:info@abcnhvt.org)



## The ABC NH & VT Member 401(k) Plan

*The ABC NH&VT 401(k) Plan provides employers and employees a superior retirement plan, cost savings, and saves time on plan administration.*

### Key Features

**401(K) PLAN** featuring a wide selection of investments, available at a low cost to ABC NH&VT members and administered by a nationally recognized service provider.

**FIDUCIARY PROTECTION** via full 3(16) Coverage provided by our TPA.

**FINANCIAL PLANNING SOFTWARE PROGRAM** that gives plan participants the tools they need to create a personal financial plan, supported by the experienced advisors of Granite Financial Partners.

**INNOVATIVE MOBILE APP** for iPhone and Android devices that gives plan participants instant and secure access to their personal financial information.

### Key Benefits

**401(K) SERVICE PACKAGE** loaded with benefits to help members attract and retain top talent.

**COMPETITIVE PRICING** based on the total combined assets of ABC NH&VT - As the plan grows in size, take advantage of a potential reduction in fees year over year.

**CUSTOMIZED AND SIMPLE** with member selected plan design, simplified fund selection and annual plan review.

**LESS ADMINISTRATION** at the member level with no annual plan audit or form 5500.

**GRANITE FINANCIAL PARTNERS** advisor and fiduciary to assist with participant education and plan outlook.



Milford, NH (603) 554-8551 | Pepperell, MA (978) 433-6300

[www.GFPNH.com](http://www.GFPNH.com)



# BUILDING WHAT MATTERS MOST

throughout the northeast.



[DEWconstruction.com](http://DEWconstruction.com) | 877.339.5234

Williston, VT | Keene, NH | Manchester, NH

# A FOUNDATION BUILT ON TRUST AND COMMITMENT

**ABC New Hampshire Vermont members for 44 years.**

Nathan Wechsler & Company has provided construction businesses with high quality, dependable services for over 60 years. Our team strives to create a foundation of trust and reliability for all of our clients' business and personal needs. We understand that no two businesses are alike, which is why we tailor our services to fit your needs. We utilize techniques that take advantage of overlooked savings opportunities available for contractors, plan for long-term contract tax regulations, and minimize taxes without destroying the working capital you require.

As objective and independent advisors, we offer you experience and value to help you become the most successful contractor in your trade.

Call us at any of our offices or visit us online.



**Nathan Wechsler**  
Accountants & Business Advisors

**Concord** (603) 224-5357

**Keene** (603) 357-7665

**Lebanon** (603) 448-2650

[www.nathanwechsler.com](http://www.nathanwechsler.com)

■ **CHINBURG**, a development, building and property management company headquartered in Newmarket, NH has earned the Sustained Excellence Top Tier of the National Energy Star Awards. This is the highest level of the Environmental Protection Agency's standard of recognition.

Chinburg has been building Energy Star homes since 2006 and has continued to raise the bar in its home performance standards



year after year. The company has won the Energy Star Partner of the Year Award multiple times and was one of only 12 new home builders recognized at the Sustained Excellence tier in 2023.

Energy Star homes are 55% more energy efficient than homes built to code. On average, homeowners also save an average of 30% on their energy costs annually. Chinburg's commitment to the Energy Star program has been a key feature of its green building commitment.

This award is a testament to Chinburg's commitment to sustainability and its dedication to building high-quality, energy-efficient homes for its customers.

■ Caryn Morse is a new member of the **DECCO** team and will serve as the Director of Media & Marketing. Caryn will oversee the company's marketing, branding, and social media strategies.

Also joining the DECCO team is Kristin Condon as Controller, supporting the company's CFO.



Caryn Morse



Kristin Condon



Adam Lebel



Matt Donnelly

Adam Lebel is the new CUSP Manager, and will oversee the Maintenance, Operations, Project Management and Maintenance Plans for pharmaceutical clients throughout New England.

Lastly, Matt Donnelly is DECCO's IT Manager, and will be responsible for the design, development, implementation and coordination of IT systems, policies, procedures, and infrastructure.

DECCO is excited to have these talented individuals on their team.

■ **PROCON LLC** has named Kimberly Cochran, Christopher Lizotte, and Tracey Pelton as new members of its leadership team.

Kimberly Cochran has 14 years experience at PROCON, and is the

Vice President and General Counsel. A skilled attorney, Cochran has extensive knowledge of construction law and risk management. She is responsible for vetting and tailoring contracts, insurance requirements, and various legal issues.



Kimberly Cochran



Chris Lizotte

Christopher Lizotte, Vice President of Architecture, has been with PROCON for 12 years, and is a talented architect with a keen eye for detail. He is responsible for the design of a variety of projects, including hotels, office buildings, and manufacturing facilities.

Tracey Pelton has been named Vice President of Marketing and Business Development. She has been with PROCON 8 years, and is a marketing expert with a strong track record of success. She is responsible for rebranding the company and developing new marketing initiatives.



Tracey Pelton

The new leadership team is a strong addition to PROCON LLC. They are all highly skilled and experienced professionals who are committed to the company's success.

■ **NOBIS GROUP** is pleased to announce that Jeffrey Brunelle, CPG has been named an Associate of the firm. Brunelle takes on the role of Director of Project Development and Senior Project Manager, and is a Certified Professional Geologist with over twenty years of experience leading hazardous materials investigations and environmental cleanups at industrial, institutional, military, municipal, and Superfund sites throughout the northeast.



Jeffrey Brunelle

■ **NORTH BRANCH CONSTRUCTION** recently welcomed two new Project Engineers to their staff. Andrew Young of Unity, NH employed with the company since 2020 as a carpenter, has moved into the role of Project Engineer.

North Branch Construction also welcomes Samantha Mullin of Manchester, NH as a Project Engineer.

Don Carter, Safety Specialist at North Branch Construction has earned the Board of Certified® Safety Professionals (BCSP) Certified Safety Professional® (CSP®) credential. The Certified Safety Professional has met the gold standard of safety, health, and environmental (SH&E) credentials and has achieved the industry's most-recognized SH&E certification.

Dartmouth Graduate Student Housing Project is a new 638-bed complex located on 53 acres of land just south of Dartmouth-Hitchcock Medical Center. It was constructed by North Branch Construction and designed by JSA, Inc. The project was completed in February 2023 and is now open for leasing.

The complex consists of four 4-story apartment buildings with 309 units and 628 beds. Each apart-



Andrew Young



Samantha Mullin



Don Carter

# 2023 PREMIER SPONSORS

## DIAMOND SPONSORS



## PLATINUM SPONSORS



## GOLD SPONSORS



NEWS, CONT. FROM PAGE 15

ment building has student study, gathering, and fitness spaces, as well as bicycle and additional resident storage space. A central



North Branch Construction's Dartmouth Graduate Student Housing Project

clubhouse provides community gathering spaces, fitness facilities, mail and package delivery service areas, work and office space for resident use, and an onsite management office for Michaels Student Living, LLC. The project also included the construction of an operations building providing work area and storage space for the facility's maintenance team. The project was completed on time and on budget and is now open for leasing.

North Branch Construction recently completed construction of the SIG SAUER Experience Center in Epping, NH. The two-story, 40,500 square foot facility of structural steel and load-bearing



North Branch Construction's SIG SAUER Experience Center

ing masonry with a structural steel roof includes a 6,000 square foot SIG SAUER Flagship retail showroom, state-of-the-art indoor shooting ranges, a high-tech interactive SIG SAUER

Museum depicting the history of SIG SAUER and a one-of-a-kind educational experience for SIG SAUER products, a members-only Club 1751 lounge, conference and events facility, and corporate office space. Design-Build services were provided by North Branch Construction and Cowan Goudreau Architects, both of Concord, NH.

**ALPINE ENVIRONMENTAL** has added two new members to its team: Peter Carlberg as Director of Project Management and Rachelle Greco as Personnel Coordinator.

Peter has 35 years of experience in asbestos and RRP/OSHA lead work. He will be responsible

for planning and executing projects, acting as a point of contact for clients, and overseeing the daily operations of the field.

Rachelle will be responsible for recruiting, onboarding, training and licensing, and generally supporting the Field Team. She has experience in retail management and talent acquisition.

Alpine Environmental is excited to have these talented individuals on their team.

**DEW CONSTRUCTION** has announced several promotions and a new hire.

Sara Bosworth, Karl Bahrenburg, and Jim Kimball have been promoted to positions of Senior Project Manager. Michael Deshais has been promoted to Assistant Superintendent. In



Peter Carlberg



Karl Bahrenburg



Jim Kimball



Rachelle Greco



Michael Deshais



Kyle LeBlanc

their new roles, Sara, Karl, Jim, and Michael will be responsible for the planning and implementation of DEW's more complex projects from preconstruction through construction.

Kyle LeBlanc has been hired as the company's new IT Support Specialist. He will be responsible for providing daily technical assistance for computers, software, cell phones, and printing.

DEW is looking forward to their contributions to the company's success.



Sara Bosworth

**DID YOU KNOW?**

ABC offers 300+ registered apprenticeship programs across the country.

[workforce.abc.org](http://workforce.abc.org)





BUILDING  
**WINNING**  
PARTNERSHIPS  
SINCE 1954

 **CROSS** | **MANCHESTER**  
INSURANCE

COMMERCIAL AUTO | GENERAL LIABILITY | WORKERS' COMP | BENEFITS

[www.CrossAgency.com](http://www.CrossAgency.com)

# Partnering to Achieve More



Year-round athletics, performing arts and specialized academic programs in one beautiful, award-winning school building.

Far more than a gymnasium, Saint Sebastian Hall sets a

new and higher standard for multipurpose education facilities in New Hampshire.

Work with the construction manager with the creative vision, relationships and resource depth to achieve your building goals.



Contact Tim Long  
(603) 527-0101 ext. 106



[MeridianNH.com](http://MeridianNH.com)



# Ponemah Contractor Supply



Your Premier Construction Supply Company

## CUSTOM STOCKROOM SERVICE

- ✓ A tailored, and onsite service for the supplies you use daily.
- ✓ Inventoried and restocked as often as you need.
- ✓ Competitive Pricing.
- ✓ Keeping your team on site and as profitable as possible.



## SMALL EQUIPMENT RENTALS & SALES

- |                |                        |
|----------------|------------------------|
| Ground Heaters | Generators             |
| Power Washers  | Air Filtration Systems |
| Fans           | Negative Air Machines  |
| Barricades     | Tool Boxes             |
| Ladders        | and much more!         |



## CONSTRUCTION SUPPLIES

- |              |                   |
|--------------|-------------------|
| Safety / PPE | Fall Protection   |
| Signs        | Temp Protection   |
| Fasteners    | Cleaning Products |
| Poly         | Curing Blankets   |



## BUILDING MATERIALS

- |                  |           |
|------------------|-----------|
| Rigid Insulation | Hardware  |
| Vapor Barrier    | Lumber    |
| Drywall          | And More! |



Check us out on:



5 Tech Circle, Amherst, NH 03031 | 603-930-3584 | info@ponemahcs.com | PonemahCS.com



# YOUR DESIGN BUILD DONE SOLUTION

## RECENTLY COMPLETED



ADVANCED FAMILY DENTISTRY



ELITE SPORTS ACADEMY



PENNICHUCK WATER HQ

Our “under-one-roof” approach to design/build and construction services aims to distinguish us as a leader in the industry. With integrity and passion, we strive to create and cultivate long lasting relationships with our clients, employees, industry partners, and the communities we serve.

## SERVICES



### Pre-Construction

Utilizing value engineering principles, our project managers are able to effectively control costs, fine tune details, and streamline projected timelines.



### Design/Build

We utilize our under-one-roof approach to ensure our client's needs are being met by keeping our designers, project managers and field operations in constant communication. From bringing a design to life to handing the client the keys at completion and many years after - we'll be there.



### Construction Management

Our project managers effectively represent the client to ensure the project is done right, on time and on or under budget. This approach offers the client one point of contact to walk them through the process and alleviate any concerns they may have.



**CONTACT US** — 603.546.2000 — 22 Hampshire Drive Hudson, NH 03051

# PROFESSIONAL RESOURCES

## GENERAL CONTRACTOR

Ambrose Brothers, Inc.  
PO Box 155, Meredith, NH  
(603) 279-4444  
ambrosebros.com

Andrews Construction Co., Inc.  
PO Box 720, Campton, NH  
(603) 726-7623  
andrewsconst.com

Bancroft Contracting Corporation  
23 Phillips Road, South Paris, ME  
(207) 743-8946  
bancroftcontracting.com

Bonnette, Page & Stone Corp.  
51 Church Street, Laconia, NH  
(603) 524-3411  
bpsnh.com

Carrigg Commercial Builders LLC  
454 Sheffield Rd, Manchester, NH  
(603) 262-4343  
carrigg.com

Charters Brothers Construction, LLC  
27 Main Street, Danville, NH  
(603) 382-0279  
chartersbrothers.com

Chinburg Properties  
9 Penstock Way, Newmarket, NH  
(603) 868-5995  
chinburg.com

CIANBRO  
PO Box 1000, Pittsfield, ME  
(207) 487-3311  
cianbro.com

CMGC Building Corp.  
360 Harvey Road, Manchester, NH  
(603) 629-9992  
cmgcbuildingcorp.com

Cobb Hill Construction, Inc.  
206 North State Street, Concord, NH  
(603) 224-8373  
cobbhill.com

Consigli Construction Company  
72 Sumner Street, Milford, MA  
(508) 473-2580  
consigli.com

Construx, Inc.  
630 Daniel Webster Hwy #1, Plymouth, NH  
(603) 536-3533  
construxinc.com

Cormack Construction Management  
46 East Madison Road, Madison, NH  
(603) 367-8272  
CormackConstructionManagement.com

D.L. King & Associates, Inc.  
27 Tanglewood Drive, Nashua, NH  
(603) 883-5880  
dlkingnh.com

DECCO, Inc.  
1900 Southwood Drive, Nashua, NH  
(603) 673-2200  
decco.com

DEW Construction  
17 Elm Street, Keene, NH  
(603) 352-3070  
dewconstruction.com

Eckman Construction Co., Inc.  
84 Palomino Lane, Bedford, NH  
(603) 623-1713  
eckmanconstruction.com

Fulcrum Associates, LLC  
5 Tech Circle, Amherst, NH  
(603) 673-3200  
fulcrum-nh.com

H.P. Cummings Construction Company  
PO Box 269, Woodsville, NH  
(603) 747-3303  
hpcummings.com

HJD Builders, LLC  
27 Aspen Drive, Somersworth, NH  
(978) 225-0604

JBR Associates, LLC  
10 Northern Blvd. #15, Amherst, NH  
(603) 579-9890  
jbrnh.com

J-Tek Construction, LLC  
2220 South Hall Street, Manchester, NH  
(603) 370-0636

LaMontagne Builders Inc.  
317 South River Road, Bedford, NH  
(603) 668-7933  
lamontagnebuilders.com

Landry/French Construction  
160 Pleasant Hill Road, Scarborough, ME  
(207) 730-5566  
landryfrenchconstruction.com

Lewis Builders Development, Inc.  
54 Sawyer Ave., Atkinson, NH  
(603) 362-5333  
lewisbuilders.com

McNabb Properties, Ltd  
3 Pleasant St 4th Floor, Portsmouth, NH  
(603) 427-0725  
mcnabbgroup.com

Meridian Construction Corporation  
32 Artisan Court # 4, Gifford, NH  
(603) 527-0101  
meridiannh.com

Methuen Construction Co., Inc.  
PO Box 980, Plaistow, NH  
(603) 328-2222  
methuenconstruction.com

Monument Construction Services, LLC  
149 Lowell Road, Hudson, NH  
(603) 996-4578  
monumentnh.com

Morin Contracting Services, Inc.  
711 Riverwood Drive, Pembroke, NH  
(603) 223-4127  
morincontractingservices.com

North & South Construction Services  
19 Nimble Hill Road, Unit 2, Newington, NH  
(603) 610-1784  
northsouthnh.com

North Branch Construction  
76 Old Turnpike Road, Concord, NH  
(603) 224-3233  
northbranch.net

NorthPoint Construction Management, LLC  
22 Hampshire Drive, Hudson, NH  
(603) 546-2000  
northpointcm.com

PC Construction - VT  
193 Tilley Drive, South Burlington, VT  
(802) 658-4100  
pcconstruction.com

PROCON  
PO Box 4430, Manchester, NH  
(603) 623-8811  
proconinc.com

R.H. White Construction Co., Inc.  
615 River Road, Bow, NH  
(508) 832-3295  
rhwhite.com

R.M. Piper, Inc.  
PO Box 490, Plymouth, NH  
(603) 536-4154  
rmpiper.com

ReArch Company Inc  
88 Technology Park Way Suite 2,  
S. Burlington, VT  
(802) 863-8727  
ResearchCompany.com

Riess Construction LLC  
11 Lovejoy Road, Plymouth, NH  
(603) 536-7756  
riessconstruction.com

Sargent Corporation  
PO Box 435, Stillwater, ME  
(207) 827-4435  
sargent.us

Structural Associates, Inc.  
5903 Fisher Road, East Syracuse, NY  
(315) 463-0001  
structuralassociates.com

Sullivan Construction, LLC  
258 South River Road, Bedford, NH  
(603) 647-1777  
sullivanconstruction.com

Swan Contracting, LLC  
93 Old Greenfield Road, Peterborough, NH  
(603) 371-2261  
swan2b.com

Turnstone Corporation  
479 Nashua Street, Milford, NH  
(603) 249-9300  
turnstonecorp.com

W.M. Schultz Construction, Inc.  
PO Box 2620, Ballston Spa, NY  
(518) 885-0060  
wmschultz.com

## CONCRETE & MASONRY

AA & D Masonry LLC  
908 Hanover St. # 5, Manchester, NH  
(603) 669-0083  
aadmasonryllc.net

Associated Concrete Coatings, LLC  
476 Valley Street, Manchester, NH  
(603) 669-2780  
concoat.com

Carroll Concrete Co. Inc.  
PO Box 1000, Newport, NH  
(603) 863-1000  
carrollconcrete.com

George W. Pynn Masonry  
29 Newton Rd. - Rte. 108, Plaistow, NH  
(603) 382-8969  
pynnasonry.com

GS Bolton  
61 Airport Drive Unit 4, Rochester, NH  
(603) 330-0055

JG MacLellan Concrete Co., Inc.  
180 Phoenix Ave, Lowell, MA  
(978) 388-6102  
jgmaclellanconcrete.com

Mas-Con Corporation  
29 Center Street, Laconia, NH  
(603) 528-4880  
mas-concorp.com

Masonry Arts NH, LLC  
319 Dale Street, Wilton, NH  
(603) 296-4933  
masoncontractors.org

Premier Concrete Construction LLC  
614 Gibbons Highway, Wilton, NH  
(603) 654-2471  
premierconcretelc.com

RediMix Companies, Inc.  
1 Sundial Avenue # 310, Manchester, NH  
(800) 269-6500  
redimixcompanies.com

S.D. Szetela Masonry  
PO Box 222, Glen, NH  
(603) 383-9740  
sdszetela.com

V.R. Concrete, LLC.  
PO Box 247, Colebrook, NH  
(603) 237-5000  
vrconcrete.com

## ELECTRICAL & CONTROLS

Advanced Power and Controls, LLC.  
5 East Point Drive #16, Hooksett, NH  
(603) 722-9242  
advancedpowercontrols.com

CFW Electric, LLC  
PO Box 142, Danville, VT  
(802) 684-2157  
cfwelectric.com

Cole Electric, Inc.  
205 Church Lane, East Thetford, VT  
(802) 785-4818  
coleelectric.com

Consolidated Electrical Distributors, Inc.  
79 Carl Dr, Manchester, NH  
(603) 669-6427  
cedmanchester.com

Control Technologies  
111 Zachary Rd., Manchester, NH  
(603) 626-6070  
controltechinc.com

Daniels Electric Corporation  
PO Box 7412, Gifford, NH  
(603) 293-4707  
danielselectriccorp.com

Dependable Controls Services LLC  
PO Box 307, Seabrook, NH  
(603) 822-6149  
dependablecontrolsservices.com

Electric Supply Center  
25 Sundial Ave #405W, Manchester, NH  
(781) 272-7700  
Esccr.net

Ewing Electrical Co., Inc.  
PO Box 370, Deerfield, NH  
(603) 463-8852

F.H. Hamblet, LLC  
29 Victoria St., Keene, NH  
(603) 352-2330  
hambleteletric.com

Gate City Electric, LLC  
PO Box 3554, Nashua, NH  
(603) 886-0200  
gatecityelectric.com

Graybar Electric Co., Inc. - Manchester  
80 Pepsi Road, Manchester, NH  
(603) 206-7900  
graybar.com

Harry-O Electrical Corporation  
PO Box 7812, Loudon, NH  
(603) 798-5599  
harryoelectrical.com

Independent Electric Supply  
177 Gay Street, Manchester, NH  
(603) 627-2220  
iesbuy.com

Interstate Electrical Services Corporation  
15 Cote Lane, Bedford, NH  
(855) 500-4372  
iesc1.com

Irish Electric Corp.  
659 Currier Road, Hopkinton, NH  
(603) 224-7474  
irishelectric.net

JD Charron, Inc.  
PO Box 4550, Manchester, NH  
(603) 624-4827  
charroninc.com

Lawrence & Lober Electric, Inc.  
15 Barker Street, Bellows Falls, VT  
(802) 460-3479  
llelectricservices.com

Longchamps Electric, LLC  
700 Harvey Rd, Manchester, NH  
(603) 625-5954  
LongchampsElectric.com

Martineau Electric, Inc.  
165 Industrial Park Drive, Dover, NH  
(603) 742-0677  
martineauelectric.com

Norman E. Day, Inc.  
116 Perimeter Rd. # E, Nashua, NH  
(603) 880-4601  
normaneday.com

NorthEast Electrical  
36 Littleworth Road, Dover, NH  
(781) 401-8500  
needco.com

Richard Electric, Inc.  
PO Box 999, Wilder, VT  
(802) 295-3894  
richardelectric.com

Stellos Electric Supply, Inc.  
125 Northeastern Blvd., Nashua, NH  
(603) 882-3126  
stelloselectric.com

TC Reilly Electric  
67 Seaverns Bridge Road, Amherst, NH  
(781) 858-8545  
treillyelectric.com

The RELCO Companies  
121 Lafayette Road, North Hampton, NH  
(603) 964-7700  
gorelco.com

Tocco Bldg Systems - Electrical Contractors  
29 Cook Street, Suite A, Billerica, MA  
toccocorp.com

## ENVIRONMENTAL & DEMOLITION

Alpine Environmental, Inc.  
275 Billerica Rd., Suite 2B, Chelmsford, MA  
(877) 527-4040  
alpine-environmental.com

EnviroVantage, Inc.  
629 Calef Highway, Epping, NH  
(603) 679-9682  
envirovantage.com

GZA GeoEnvironmental, Inc.  
5 Commerce Park North #201  
Bedford, NH  
(603) 623-3600  
gza.com

RPf Environmental, Inc.  
320 First NH Turnpike, Northwood, NH  
(603) 942-5432  
airpf.com

Servpro of Manchester  
187 Londonderry Turnpike, Hooksett, NH  
(603) 669-7733  
servpromanchestereast.com

## FINISHES, THERMAL & MOISTURE PROTECTION

American Window Film  
71 Elm Street STE 10, Foxboro, MA  
(800) 274-8468  
americanwindowfilm.com

Barrett Siding, Inc  
107 Willey Hill Road, Londonderry, NH  
(603) 425-2856  
barrettsiding.com

Blaktop, Inc.  
PO Box 5243, West Lebanon, NH  
(603) 296-8885  
blaktop.com

Caprioli Painting, Inc  
20 Beech Street Extension # 3  
Newmarket, NH  
(603) 659-2788  
capriolipainting.com

CE Painting  
220 Forbes Road Suite 108  
Braintree, MA  
(781) 849-3030  
cepaint.com

Damon Insulation Co., Inc.  
5 Tallwood Drive # C, Bow, NH  
(603) 224-7406  
damoninsulation.com

Door Control, Inc.  
8 Delta Drive # D, Londonderry, NH  
(603) 216-9222  
doorcontrolne.com

Epoxy Floor New England  
559 Union Avenue, Laconia, NH  
(603) 520-8002  
epoxyfloornewengland.com

Evergreen Roofing, LLC  
206 Hegeman Avenue, Colchester, VT  
(802) 865-2264  
evergreenroofingvt.com

Executive Building Systems, Inc.  
25 Craftsman Lane, Merrimack, NH  
(603) 782-8930  
executivebuildingsystems.us

Exterior Designs, LLC  
184 Rockingham Road, Londonderry, NH  
(603) 668-4113  
exteriordesigns.com

F.A. Gray, LLC  
300 West Rd. # 4, Portsmouth, NH  
(603) 436-0170  
fagray.com

Gorman-Thomas, Inc.  
60 Buckley Circle, Manchester, NH  
(603) 641-6055  
gormanthomas.com

Granite State Glass- Gifford  
4 Aviation Drive, Gifford, NH  
(603) 528-4748  
granitestateglass.com

Jasmor Properties LLC  
PO Box 221, Concord, NH  
(603) 961-0335  
jasmorprop.com

JDS Flooring Associates, LLC  
5 Commerce Ave., Londonderry, NH  
(603) 471-1821  
floornh.com

Kaloutas  
11 Railroad Ave, Peabody, MA  
(978) 532-1414  
kaloutas.com

Keeley Painting Co., Inc.  
256 True Road, Pittsfield, NH  
(603) 435-7234  
keeleypainting.com

Lajeunesse Interiors, Inc.  
103 Plainfield Brook Road, Barre, VT  
(802) 476-3173  
lajinteriors.com

Legacy Building Systems, LLC  
94 River Road, Hudson, NH  
(603) 883-7001  
lbsystems.net

Marchand Painting, Inc.  
48 McIntosh Lane, Bedford, NH  
(603) 472-9235  
marchandpaintinginc.com

Merrimack Drywall, Inc./Merrimack Estimators, Inc.  
24 Putney Road, Dunbarton, NH  
(603) 774-1320  
merrimackdrywall.com

Metro Walls, Inc.  
160 Bouchard Street, Manchester, NH  
(603) 668-2648  
metrowalls.net

Noonan Brothers Painting, LLC  
140 Bouchard St. # 1B, Manchester, NH  
(603) 621-9422  
noonanbrotherspainting.com

Optiline Enterprises, LLC  
131 Burke St Unit A, Nashua, NH  
(603) 402-1446  
optiline.com

Overhead Door Company  
210 West Rd, Portsmouth, NH  
(603) 431-2474  
overheaddoor-portland.com

Pella New England  
25 Fox Run Road Suite 2, Newington, NH  
(603) 568-9194  
boston.pella.com

Skyline Roofing Services, LLC  
861 Page Street, Manchester, NH  
(603) 669-0131  
skylinerootinginc.com

Viking Roofing  
10 Clinton Drive, Hollis, NH  
(603) 883-6642  
vikingroofingnh.com

White Diamond Painting, LLC  
PO Box 594, Barrington, NH  
(603) 905-9660  
whitediamondpainting.com

## FIRE SUPPRESSION & LIFE SAFETY

Hampshire Fire Protection Co. LLC  
8 North Wentworth Ave., Londonderry, NH  
(603) 432-8221  
hampshirefire.com

LHR Fire Protection, LLC  
1298 Smyth Road, Unit 33, Hooksett, NH  
(603) 309-2032  
lhrfp.com

Life Safety Fire Protection Inc.  
97 Lower Jaffrey Road, Dublin, NH  
(603) 563-7700  
lifesafetyfire.com

Superior Fire Protection, Inc.  
8 Industrial Park Drive, Hooksett, NH  
(603) 644-4700  
superiorfire.net

## HVAC, MECHANICAL & PLUMBING

Accurate Air LLC  
140 Bouchard Street # 1, Manchester, NH  
(603) 669-5159  
accurateairinc.com

Al Terry Plumbing & Heating, Inc.  
1776 Hooksett Rd., Hooksett, NH  
(603) 485-4205  
alterryplumbing.com

Alliance Group, Inc.  
PO Box 666, Essex Junction, VT  
(802) 864-4000  
agusa.com

Amari Company, Inc.  
11 Caldwell Drive #1, Amherst, NH  
(603) 882-4118  
amaricompany.com

ARC Mechanical Contractors  
PO Box 724, Bradford, VT  
(802) 222-9255  
arcmech.com

Bow Plumbing & Heating Corp.  
3 Bow Bog Road, Bow, NH  
(603) 225-6929  
bowph.com

Denron Hall Plumbing & HVAC  
605 Front Street, Manchester, NH  
(603) 627-4186  
denronph.com

Dowling Corporation  
363 Exeter Road, Hampton, NH  
(603) 433-1311  
dowlingcorp.com

Eastern Heat Pump & Mechanical  
724 E Industrial Park Unit 1  
Manchester, NH  
(603) 518-8480  
easternheatpump.com

Eastern Vent Systems LLC  
4 Dick Tracy Drive, Pelham, NH  
(603) 595-8559  
easternvent.com

Eckhardt & Johnson, LLC  
6 Eastpoint Drive, Hooksett, NH  
(603) 622-7493  
eckhardtjohnson.com

EMCOR Services New England Mechanical  
649 East Industrial Park Dr. # 11  
Manchester, NH  
(603) 782-0676  
nems.com

ENE Systems of NH, Inc.  
155 River Road #10, Bow, NH  
(603) 856-0330  
enesystemsnh.com

Granite State Plumbing & Heating, LLC  
17 Oil Mill Road, Weare, NH  
(603) 529-3322  
gsphinc.com

Johnson and Jordan, Inc.  
22 Gauthier Drive, Epsom, NH  
(603) 736-0175  
johnsonandjordan.net

Laconia Refrigeration  
11 Walker St., Laconia, NH  
(603) 524-2937  
laconiarefrigeration.com

New England Mechanical Overlay Inc.  
100 Barnstead Road, Pittsfield, NH  
(603) 435-9999  
nemoinc.net

Oliver Mechanical, Inc.  
991 Candia Road Unit 1-3  
Manchester, NH  
(603) 621-9063  
olivermechanicalinc.com

Palmer & Sicard, Inc.  
89 Holland Way, Exeter, NH  
(603) 778-1841  
palmerandsicard.com

Powers Generator Service LLC  
PO Box 10005, Swanzey, NH  
(603) 352-9334  
powersgenerator.com

VHV Company  
16 Tigan Street #A, Winooski, VT  
(802) 655-8805  
vhv.com

## LANDSCAPING

Knott's Land Care LLC  
6 Manhattan Drive, Amherst, NH  
(603) 521-7757  
knottslandcare.com

North Point Outdoors  
PO Box 925, Derry, NH  
(603) 289-8000  
northpointoutdoors.com

## SITework & UTILITY

AB Excavating, Inc.  
653 Main Street, Lancaster, NH  
(603) 481-0779  
abexcavatinginc.com

BMP Consultants LLC  
51 Granite Lane, Chester, NH  
(603) 608-9779  
bmpconsultantsllc.com

Dawson's Excavation & Utility Services  
80 Route 16B, Center Ossipee, NH  
(603) 253-5209  
dawsonsexcavation.com

Helical Drilling, Inc.  
639 Granite St, Braintree, MA  
(781) 848-2110  
helicaldrilling.com

Jamco Excavators, LLC  
84 Exeter Road South Hampton, NH  
(603) 394-7664  
jamcoexcavators.com

Leighton A. White, Inc.  
138 Elm Street, Milford, NH  
(603) 673-2294  
leightonawhite.com

Solid Earth Technologies  
3 Howe Drive, # 3, Amherst, NH  
(603) 882-5319  
solidearthtech.com

St. Pierre, Inc.  
59 Jeffrey Road, Charlestown, NH  
(603) 826-4121  
stpierreincsandandgravel.com

## STEEL, STEEL ERECTION & WELDING

American Steel & Precast Erectors  
590 Hancock Road, Peterborough, NH  
(603) 547-6311  
aspe-nh.com

Bouchard Steel Erectors LLC  
PO Box 760, North Bennington, VT  
(802) 753-7250  
seaa.net

Capone Iron Corporation  
20 Turcotte Memorial Drive, Rowley, MA  
(978) 948-8000  
caponeiron.com

Cohen Steel Supply Inc.  
10 Basin St, Concord, NH  
(603) 225-2047  
cohensteel.com

Multi-Weld Services, Inc.  
153 Riverside Drive, Contoocook, NH  
(603) 746-4604  
multi-weld.com

Novel Iron Works, Inc.  
PO Box 221, Greenland, NH  
(603) 436-7950  
noveliron.com

Rose Steel Inc.  
250 Ocean Road, Greenland, NH  
(603) 436-7950  
rosesteelinc.com

SL Chasse Steel  
8 Christine Drive, Hudson, NH  
(603) 886-3436  
slchassesteel.com

SSW Erectors, LLC  
4808 Randolph Road, Morrisville, VT  
(802) 888-2422  
ssw Erectors.com

## SUPPLIER

Atlantic Prefab, Inc.  
19 Stoney Brook Drive, Wilton, NH  
(603) 824-9690  
atlanticprefab.com

B.K. Systems, Inc.  
27 Sheep Davis Road, Pembroke, NH  
(603) 647-8775  
bksystemsinc.com

Bode Equipment Company  
23 Londonderry Road # 12  
Londonderry, NH  
(603) 537-0900  
bodeequipment.com

Casella Resource Solutions, Inc.  
53 Pelham Road, Salem, NH  
(800) 445-1318  
casella.com

Chasse Crane Services, LLC  
8 Christine Drive, Hudson, NH  
(603) 821-5465  
slchassesteel.com

East Coast Lumber & Building Supply Company, LLC  
PO Box 530, East Hampstead, NH  
(603) 329-5322  
eastcoastlumber.net

Eastern Propane & Oil  
PO Box 1800, Rochester, NH  
(603) 332-2080  
eastern.com

Everett J. Prescott, Inc.  
210 Sheep Davis Road, Concord, NH  
(603) 224-9545  
ejprescott.com

Gosselin Precast  
318 Rue Flintkote, Quebec, Canada  
(418) 338-9534  
gosselinprecast.com

L & W Supply  
PO Box 865, Merrimack, NH  
(603) 424-7001  
lwsupply.com

LaValley Building Supply, Inc.  
PO Box 267, Newport, NH  
(800) 528-2553  
lavalleys.com

Mercedes-Benz of Burlington  
80 Cambridge St Rte 3a, Burlington, MA  
(781) 358-8324  
mbob.com

Milton Cat  
30 Industrial Drive, Londonderry, NH  
(603) 665-4500  
miltoncat.com

Milton Rents  
100 Dover Road, Chichester, NH  
(603) 752-5588  
miltonrents.com

Milwaukee Tool Company  
Boston, MA  
(617) 895-9684  
milwaukee.com

Mitsubishi Electric Trane HVAC US  
37 Windsong Circle, Bedford, NH  
(603) 472-5549  
metahvac.com

Modulease  
115 Lydia Ann Road, Smithfield, RI  
(508) 695-4145  
modulease.com

New England Barricade,  
Sign and Safety, LLC  
68 Fogg Road, Unit C, Epping, NH  
(603) 659-2182  
newenglandbarricade.com

New England Scaffolding  
825 Route 3A, Bow, NH  
(603) 410-2250  
nescaffold.com

Northern Design Precast, Inc.  
PO Box 7305, Gifford, NH  
(603) 783-8989  
ndprecast.com

Page Street Leasing, LLC  
PO Box 129, Candia, NH  
(603) 622-1673  
pagest.com

Patriot Building Systems, LLC  
184 Rockingham Road, Londonderry, NH  
(603) 660-4357  
patriotbuildingsystems.com

Ponemah Contractor Supply  
5 Tech Circle, Amherst, NH  
(603) 930-3584  
rentals.ponemahcs.com

Resource Options, Inc.  
1 Verani Way # 1C, Londonderry, NH  
(603) 552-9951  
resourceoptions.com

Secondwind Water Systems, Inc.  
735 East Industrial Park Dr., Manchester, NH  
(603) 641-5767s  
econdwindwater.com

Sherwin Williams  
161 Abby Road, Manchester, NH  
(603) 626-6999  
sherwin-williams.com

Simpson Strong - Tie  
195 McGregor Street, Manchester, NH  
(603) 309-6945  
strongtie.com

Stanley Black & Decker  
701 E. Joppa Road, Towson, MD  
(410) 716-3900  
sbdinc.com

Sunbelt Rentals, Incorporated  
41 Ledin Drive, Avon, MA  
(508) 456-7300  
americanairalequipment.com

Superior Sheet Metal  
14 Flagstone Drive, Hudson, NH  
(603) 577-8620  
superiorsm.com

The Granite Group  
6 Storrs Street, Concord, NH  
(603) 224-1901  
thegranitigroup.com

Triumph Modular  
194 Ayer Road, Littleton, MA  
(207) 351-5222  
triumphmodular.com

United Rentals, Inc.  
2 Sutton Circle, Hooksett, NH  
(603) 622-1555  
unitedrentals.com

United Site Services  
118 Flanders Road, Westborough, MA  
unitedsiteservices.com

VIP Tires & Service  
24 Harriman Drive, Auburn, ME  
(207) 784-5423  
vipauto.com

W. D. Matthews Machinery Company  
309 Sheep Davis Road, Concord, NH  
(603) 225-1171  
wdmatthews.com

Wallboard Supply, Inc.  
PO Box 184, Londonderry, NH  
(603) 434-4597  
wallboardsupplyco.com

Waste Innovations  
4 Liberty Lane West, Hampton, NH  
(888) 568-7274  
win-waste.com

White Cap  
232 Frontage Road, Manchester, NH  
(603) 263-7337  
whitecap.com

WILLSCOT  
48 Dick Tracy Drive, Pelham, NH  
(603) 882-2823  
willscot.com

# PROFESSIONAL RESOURCES

## ASSOCIATES

Albin, Randall & Bennett, CPAs  
PO Box 445, Portland, ME  
(207) 772-1981  
arbcpa.com

Autodesk  
23 Dry Dock Ave, Boston, MA  
(603) 866-1874  
autodesk.com

Bangor Savings Bank  
24 Hamlin Way, Bangor, ME  
(207) 974-2515  
bangor.com

BankProv  
115 South River Road, Bedford, NH  
(603) 488-6447  
bankprov.com

Bernstein, Shur, Sawyer & Nelson  
670 N Commercial Street #10  
Manchester, NH  
(603) 665-8829  
bernsteinshur.com

BerryDunn  
PO Box 1100, Portland, ME  
(207) 541-2281  
berrydunn.com

Cents and Balance, LLC  
P.O. Box 3916, Concord, NH  
(603) 491-3284  
centsandbalance.com

CGI Business Solutions  
5 Dartmouth Avenue, Auburn, NH  
(603) 622-4600  
cgibusinesssolutions.com

Clark Insurance  
One Sundial Avenue, Ste 302N,  
Manchester, NH  
(207) 956-2009  
clarkinsurance.com

Contractors Risk Management, Inc.  
46 S. Main Street Unit 1, Concord, NH  
(603) 225-3335  
crmsusa.com

ConvenientMD Urgent Care  
111 NH Ave, Suite 2, Portsmouth, NH  
convenientmd.com

Cross Insurance Agency  
1100 Elm Street, Manchester, NH  
(603) 263-8684  
crossagency.com

Devine, Millimet & Branch PA  
111 Amherst Street, Manchester, NH  
(603) 669-1000  
devinemillimet.com

Doucet Survey, LLC.  
102 Kent Place, Newmarket, NH  
(603) 659-6560  
doucetsurvey.com

Duguay Consulting Group LLC  
3 Warner Street, South Hadley, MA  
(832) 221-9754  
duguayconsultinggroupllc.com

Edward Jones - Laconia  
386 Union Avenue, Laconia, NH  
(603) 524-4533

Elm Grove Companies  
440 Hanover Street, Manchester, NH  
(603) 666-8534  
elmgrovecompanies.com

Enterprise Fleet Management  
590 Main St #203, Watertown, MA  
(508) 530-1199  
efeets.com

Equipment Safety Training LLC  
PO Box 417, Gilmanton, NH  
(603) 630-2760

Frankenmuth Surety  
701 US Rte 1 Suite 1, Yarmouth, ME  
(704) 421-7012  
frankenmuthsurety.com

Gagliuso Legal Systems, PLLC  
P.O. Box 353, Amherst, NH  
(603) 345-6619  
gagliusolegal.com

Granite Financial Partners  
388 Nashua St, Milford, NH  
(603) 554-8551  
gfnph.com

Grappone Ford  
PO Box 1200, Concord, NH  
(603) 226-8016  
grappone.com

Hinckley Allen  
650 Elm Street # 500  
Manchester, NH  
(603) 225-4334  
hinckleyallen.com

Ink Factory Clothing  
13 Water Street, Claremont, NH  
(603) 542-2234  
inkfactoryclothing.com

John Turner Consulting, Inc.  
PO Box 953, North Hampton, NH  
(978) 518-5839  
consultjtc.com

M&T Bank  
197 Loudon Road, Concord, NH  
(603) 882-1111  
mtb.com

Maineworks, LLC  
494 Forest Ave, Portland, ME  
(207) 415-3585  
maineworks.us

Marcum, LLP  
9 Executive Park Drive  
Merrimack, NH  
(603) 882-1111  
melansoncpas.com

McLane Middleton  
PO Box 326, Manchester, NH  
(603) 625-6464  
mclane.com

Mongoose Power Solutions  
P.O. Box 13, Spofford, NH  
(215) 370-1119  
mongoosepowersolutions.com

Nathan Wechsler & Co., CPA  
70 Commercial Street #401,  
Concord, NH  
(603) 224-5357  
nathanwechsler.com

NEFCO, Inc.  
411 Burnham Street  
East Hartford, CT  
(800) 969-0285  
gonefco.com

Nessit, LLC  
8 Clark Way, Somersworth, NH  
(603) 841-1890  
nessit.net

New England Investment  
Retirement Group Inc  
231 Sutton Street Ste 2A  
North Andover, MA  
(978) 975-2559  
neirg.com

New Hampshire Housing Finance  
Authority  
32 Constitution Drive, Bedford, NH  
(603) 472-8623  
nhhfa.org

NH School of Mechanical Trades  
7 Perimeter Road, Manchester, NH  
(603) 622-6544  
nhtradeschool.com

NHSaves  
46 South Main Street, Suite 7,  
Concord, NH  
(603) 226-1009  
nhsaves.comcontractors

Nobis Group  
18 Chenell Dr., Concord, NH  
(603) 224-4182  
nobis-group.com

PeopleReady Skilled Trades  
783 Route 3-A, Bow, NH  
(603) 223-9721  
clp.com

Preti Flaherty LLC  
PO Box 1318, Concord, NH  
(603) 410-1500  
preti.com

Quirk Auto Dealerships  
PO Box 5220, Manchester, NH  
(603) 263-4939  
quirkchevyinh.org

S.W. Cole Engineering, Inc  
10 Centre, Somersworth, NH  
(207) 848-5714  
swcole.com

Service Credit Union  
3003 Lafayette Road  
Portsmouth, NH  
(603) 422-8439  
servicecu.org

Signarama of Concord  
249 Sheep Davis Road, Concord, NH  
(603) 225-4081signarama-concord.  
com

Skilled Trades Partners, Inc.  
201 Boston Post Rd  
Marlborough, MA  
(603) 237-1880  
skilledtradespartners.com

Stoneman, Chandler & Miller  
99 High Street #1610, Boston, MA  
(617) 542-6789  
scmlp.com

Strang, Scott & Giroux, LLP  
228 Main Street, New London, NH  
(603) 526-2120strangscott.com

Team Engineering  
82 Palomino Lane Suite 503,  
Bedford, NH  
(603) 497-3137  
myteamengineering.com

Terracon  
77 Sundial Ave, # 401W  
Manchester, NH  
(603) 647-9700terracon.com

TFMoran, Inc.  
48 Constitution Drive #2  
Bedford, NH  
(603) 472-4488  
tfmoran.com

The H.L. Turner Group, Inc.  
27 Locke Road, Concord, NH  
(603) 228-1122  
hlturner.com

The Lawson Group  
PO Box 3304, Concord, NH  
(603) 228-3610  
thelawsongroup.com

The Rowley Agency, Inc.  
PO Box 511, Concord, NH  
(603) 224-2562  
rowleyagency.com

Tradesmen International  
169 So. River Rd #5, Bedford, NH  
(603) 890-3233  
tradesmeninternational.com

TradeSource, Inc.  
190 Londonderry Turnpike, Unit A,  
Manchester, NH  
(603) 425-0070  
tradesource.com

Travelers  
Two Financial Ctr. # 900 - 60 South  
St., Boston, MA  
(207) 857-2000  
travelers.com

USI  
3 Executive Park Dr. # 300  
Bedford, NH  
(603) 665-6149  
usi.biz

USI Insurance Services  
(ABC Group Trust)  
3 Executive Park Dr. #300  
Bedford, NH  
(855) 874-0123  
usi.biz

Warrenstreet Architects, Inc.  
27 Warren Street, Concord, NH  
(603) 225-0640  
warrenstreet.coop

WolfReel Visuals LLC  
125 Rand Road, Tilton, NH  
(603) 568-3829  
wolfreel.media



More than 30 years of  
protecting lives and property

24-HOUR EMERGENCY SERVICE



- Sprinkler System Installations
- Sprinkler System Designs
- Sprinkler System Inspections/Service
- Fire Pump Testing/Service
- Sprinkler and Domestic Backflow Testing
- Backflow Repairs
- Fire Extinguisher Inspections/Service
- Fire Extinguisher Sales
- Fire Suppression Inspections/Service
- Fire Suppression Installations
- Emergency Lighting Inspections/Service

Servicing NH, VT, MA, ME

Toll-Free 877-433-3300

[www.lifesafetyfire.com](http://www.lifesafetyfire.com)



Complete HVAC and  
Plumbing Solutions Including:

# DESIGN-BUILD, VALUE ENGINEERING, INSTALLATION AND SERVICE



Oliver Mechanical was founded in 1990 and is a full-service mechanical contractor based in Manchester, NH and licensed to do business in New Hampshire and Massachusetts. We possess strong capabilities in HVAC installation & service and commercial plumbing installations. We serve both the plan & spec and design-build markets and have expertise in a wide range of technologies and applications.

MULTI-FAMILY • COMMERCIAL • RETAIL,  
MEDICAL • HOSPITALITY

*Celebrating 30 Years of Service Excellence*



**OLIVER  
MECHANICAL  
INC**

**OLIVERMECHANICALINC.COM • MANCHESTER, NH • 603-621-9063**

# METRO

Framing · Drywall · Acoustical

# Walls

Learn More at  
[METROWALLS.NET](http://METROWALLS.NET)



Metro Walls is a full service commercial framing, drywall, and acoustical contractor, serving NH, MA, ME, RI and VT. We have the manpower and the experience to deliver high quality work on time and on budget.

We have the manpower.

# New England's Leading Wall & Ceiling Contractor



WALLS & CEILINGS  
TOP  
**50**  
CONTRACTORS

WALLS & CEILINGS  
TOP 50 CONTRACTOR

## Locations

Manchester, New Hampshire  
(603) 668-2648

Westport, Massachusetts  
(508) 938-9708

Portland, Maine  
(207) 887-9065

# Please Welcome Our New Members

November 2022–March 2023

## **Cents and Balance, LLC**

PO. Box 3916, Concord, NH 03302  
Katie White · (603) 491-3284  
centsandbalance.com

Cents and Balance is a small bookkeeping firm providing virtual/remote bookkeeping services.

## **Chinburg Properties**

9 Penstock Way, Newmarket, NH 03857  
Jenn Avedisian · (603) 868-5995  
chinburg.com

Chinburg has grown from a small family business to the largest builder of homes in the Seacoast region while maintaining our fundamental values of integrity, honesty and quality. In addition to new construction, our portfolio of services includes general contracting, construction management, renovation and restoration, commercial and residential rentals, and property management. Our experienced staff professionals can tap into a wealth of knowledge and resources to take any project from concept to reality.

## **Clark Insurance**

One Sundial Avenue, Manchester, NH 03103  
James Brissenden · (207) 956-2009  
clarkinsurance.com

Clark Insurance, founded in 1931, is 100% Employee Owned and continues to operate as a full-service, independent agency. We are passionate about identifying people's needs and finding solutions they can afford.

## **Consigli Construction Company**

72 Sumner Street, Milford, MA 01757  
Peter Capone · (508) 473-2580  
consigli.com

Consigli Construction has more than 1,600 employees; ten regional offices dotting the east coast from Maine to DC; and upward of \$2.3 billion in annual volume. Consigli has expanded its roots, while maintaining its core competencies as a true builder with more than 650 skilled carpenters, laborers and masons on staff.

## **Doucet Survey, LLC.**

102 Kent Place, Newmarket, NH 03857  
Dan Begin · (603) 659-6560  
doucetsurvey.com

Doucet Survey provides professional land surveying, mapping and construction layout services throughout New England.

## **Duguay Consulting Group LLC**

3 Warner Street, South Hadley, MA 01075  
Bill Duguay · (832) 221-9754  
duguayconsultinggroupllc.com

Duguay Consulting Group LLC is a consulting firm assisting with leadership teams with clarity, simplify and achieve goals.

## **Equipment Safety Training LLC**

PO Box 417, Gilmanton, NH 03237  
James Mastine · (603) 630-2760

Specializing in Aerial lift Training and Industrial Forklift Training as well as Variable Reach Construction, Forklift Training and Familiarization Training

## **HJD Builders, LLC**

27 Aspen Drive, Somersworth, NH 03878  
Phyrum Oum · (978) 225-0604  
HJD Builders, Inc specializes in custom wood-working and normal construction services.

## **J-Tek Construction, LLC**

2220 South Hall St., Manchester, NH 03103  
Jimmy Lehoux · (603) 370-0636  
J-Tek Construction, LLC specializes in residential kitchen, remodels, and commercial

## **Lajeunesse Interiors, Inc**

103 Plainfield Brook Rd, Barre, VT 05641  
Robert Hutchins · (802) 476-3173  
http://lajinteriors.com  
Lajeunesse Interiors specializes in providing and installing commercial contract accessories to general contractors, schools, hospitals and industrial facilities. Our focus is on products in Sections 10-12 of the architect specification book. Architects often consult with Lajeunesse Interiors prior to the final specification of a project.

## **McLane Middleton**

PO Box 326, Manchester, NH 03105  
John E. Hughes · (603) 625-6464  
https://www.mclane.com/  
McLane Middleton is a full-service law firm focused on serving the legal needs of individuals and the broader business community.

## **McNabb Properties, Ltd**

3 Pleasant St 4th Fl, Portsmouth, NH 03801  
Lynn Kramer · (603) 427-0725  
https://www.mcnabbgroup.com/  
McNabb Properties is a real estate development, general contracting and commercial property management firm. We specialize in complicated real estate projects to include acquisition, regulatory approvals, design, construction, and property management. Mark McNabb is the president and owner and began his career as real estate developer in 1985.

## **Modulease**

115 Lydia Ann Road, Smithfield, RI 02917  
Mark Gaboury · (508) 695-4145  
www.modulease.com  
Since 1996, Modulease Corporation has been a family operated mobile and modular business. With 20 years of experience in the modular industry, Modulease continues to have a commitment to excellence. Modulease has a wide range of modular products that are shipped throughout the Northeastern United States.

## **Nessit, LLC**

8 Clark Way, Somersworth, NH 03878  
Jay Taylor · (603) 841-1890  
https://nessit.net/  
Nessit is an IT managed services provider that specializes in supporting architecture, engineering and construction firms by efficiently and securely managing your IT environment from updated gear to software updates, large data files and documentation. We can function as your entire IT effort or support your internal team as needed.

## **PC Construction - VT**

193 Tilley Drive, S Burlington, VT 05403  
Chet Layman · (802) 658-4100  
https://pcconstruction.com  
PC Construction is a 100% employee-owned company providing integrated construction solutions in a diverse range of markets. The company offers construction management, design-build and general contracting services for projects of all sizes, whether a single office fit-up or a water supply program valued at over \$300 million.

## **Sargent Corporation**

PO Box 435, Stillwater, ME 04489  
Glenn Adams · (207) 827-4435  
https://sargent.us/  
Sargent is a family of hundreds of employee-owners building all types of infrastructure projects from highways and airports to wind farms and landfill cells in the Northeast and Mid Atlantic Regions of US.

## **Sherwin Williams**

161 Abby Road, Manchester, NH 03103  
Christopher Fletcher · (603) 626-6999  
www.sherwin-williams.com  
Founded in 1866, Sherwin-Williams is the largest paint and coating manufacturer in the world. The company is based out of Cleveland, Ohio. Sherwin-Williams primarily engages in the manufacturing, distribution, and sales of paint and related materials. The products service painting professionals and retail customers primarily in North and South America. Sherwin Williams is a direct supplier of the construction industry.

## **Swan Contracting, LLC**

93 Old Greenfield Rd, Peterborough, NH 03458  
Becky Brown · (603) 371-2261  
www.swan2b.com  
Swan contracting is a woman and minority owned small business providing general contracting and electrical contracting services to private, state, and Federal clients. Swan has its principal office in NH with fully staffed regional offices in NY, MA & FL, Swan has over 80 employees dedicated to providing best in class-construction services with the ability to execute a broad range of maintenance, repair and construction projects.

## **WolfReel Visuals LLC**

125 Rand Road, Tilton, NH 03276  
Allan Wolf · (603) 568-3829  
https://wolfreel.media/  
We empower both realtors and business owners alike with great photography and videography. Couple those with the latest technologies, we can give you the tools necessary to excel in your fields and flourish. Whether you're the decisive realtor looking to stand out in your field, or the new business looking for new content, WolfReel has you covered as your one-stop branding shop.

## *Who has the lowest workers' comp cost in New Hampshire?*

### MEMBERS OF THE ABC WORKERS' COMPENSATION SELF-INSURANCE GROUP



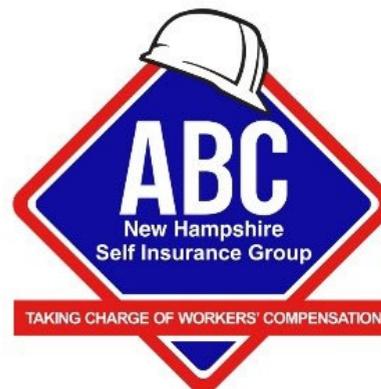
Ryan Foye, Vice President/Administrator  
ABC Self-Insured Group Trust

#### *We manage the risk...*

- Regulated by the Department of Labor
- Audited by an independent accounting firm
- Allow in only the best of the best
- A-Rated reinsurance carrier gaps group's losses
- Focus on loss prevention and claims management
- Monitor members to ensure strong performance
- Strong management by member board of directors

#### *Take Control - Our Members Have...*

- .85 Average Experience Modification
- 43.46% Historic Loss Ratio
- \$14.4 million in cash back to our members for good performance since inception in 1995
- Every member receives free loss control hours plus resources to maintain safety
- Consistency and Stability
- Aggressive Claims Management leading to 25% savings in claims costs



For more information, call 603.226.4789 or email [info@abcnhvt.org](mailto:info@abcnhvt.org)

# Let us help you BUILD!

BRANDING

Your reputation,  
your business connections,  
your sales pipeline —

*NH Business Review* has built success, branding and name recognition for the companies you do business with every day. Let us do the same for you! *NH Business Review* delivers your message through:

- Biweekly issues — printed hard copy and digital flipbook
- Digital — web, e-newsletters, custom email blasts, sponsored content
- Events, webinars and podcasts
- Programmatic advertising
- Custom publishing

Talk to us about all the ways we can help you build.

Call 603-624-1442 x5148 or visit [nhbr.com](http://nhbr.com).





# WE'RE HIRING!



SCAN TO APPLY!



*JOIN ONE OF THE FASTEST GROWING BUSINESSES IN NEW ENGLAND*

88 TECHNOLOGY PARK WAY SOUTH BURLINGTON, VT  
WWW.REARCHCOMPANY.COM  
*IMPROVING LIVES THROUGH THE BUILT ENVIRONMENT*

# What You Need to Know to Take Advantage of the Inflation Reduction Act

BY ALEXANDRA MCMANUS

The recent **Inflation Reduction Act (IRA)** (<https://www.congress.gov/bill/117th-congress/house-bill/5376/text>) offers asset owners and contractors considerable financial incentives for building qualified clean-energy projects. There are two main components to the IRA: apprenticeship utilization and the prevailing wage requirement. If these project requirements are met, the base credit increases from 6% to 30% for each project—and it brings more skilled workers into the industry at a time when they are desperately needed. This is outstanding motivation to get things right!

To be successful, it is critical to understand upfront what workforce data needs to be collected to stay within guidelines

of the IRA. Also key is the ability to ease the reporting burden on construction teams by automating data collection processes. Doing so ensures the right metrics are captured to remain in compliance.

Let's break down the data required for each component of the IRA and how to simplify the data capture and reporting elements, so you can fully leverage available incentives.

## Apprenticeship Requirement

The law's apprenticeship utilization standards require that, starting in 2022, 10% of total labor hours on an IRA-supported construction site must be completed by qualified apprentices; the requirement increases to

15% by 2024. This requirement applies to all site workers, from owners' reps down to the lowest-tier trade partner.

This aspect of the legislation is valuable on two levels. First, it enables organizations to feel good about the finished product, knowing that well-trained professionals are conducting or overseeing the work conducted. It adds another layer of confidence and professionalism to a job. At the same time, such a requirement ensures that the future workforce receives the training it needs before the existing workforce ages out, taking relevant on-the-job knowledge with it.

But meeting the apprenticeship requirement also poses some challenges. It begs the question: How do we collect and report on that that crosses mul-

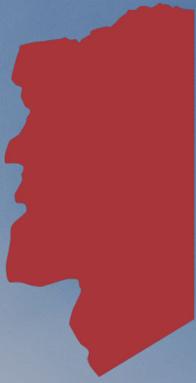
tiple trades and organizations? These are some important factors to consider:

- **CENTRALIZE THE DATA** – In order to gain a complete picture of who is on your project, it starts with a centralized database of workforce data. Having a centralized database avoids the challenges associated with fragmented data coming from multiple trade partners; such data places an unnecessary burden on the project administration team that would have to manually aggregate and normalize the data. It is also key to ensure that this database is updated, that project teams can quickly

IRA, CONT. ON PAGE 35



H.R. 5376 -  
Inflation Reduction  
Act of 2022  
117th Congress (2021-2022)



# Granite State Plumbing & Heating, LLC

COMFORT  
A SYSTEMS **USA** COMPANY

*Proudly Serving  
the New Hampshire  
Construction Community  
Since 1983*



**GSPHINC.COM**

react if requirements are not being met.

■ **AUTOMATE DATA COLLECTION** – Equipping the entire workforce with tools like IoT-based badges and beacons, for example, can greatly simplify the daily collection of worker hours as well as their related certifications and background data (such as details about their apprentice status). By automating the collection process, teams eliminate the need to manually collect data on paper, in a spreadsheet or via a field app, which is a huge time savings. It also gets rid of the human-error problem, if something is entered incorrectly or someone forgets to enter it at all. Automated tools make sure all data is updated and accessible in real time.

■ **AUTOMATE THE REPORTING** – When workforce data—the

apprenticeship status data in particular—is stored in one centralized database, it becomes easy to automate the reporting of the exact percentage of the total workforce represented by apprentices.

## Prevailing Wage Requirement

Prevailing wage requirements typically accompany federal funding of and assistance for construction projects through the Davis-Bacon Act. The IRA ensures that all clean-energy projects follow the same prevailing wage requirements consistent with other federal projects.

A prevailing wage requirement essentially ensures that workers on any given project are paid the basic hourly rate and benefits paid to other similarly employed workers in the same geography. This ensures fair wages, but like the apprentice-

By automating the [data] collection process, teams eliminate the need to manually collect data on paper, in a spreadsheet or via a field app, which is a huge time savings.

ship requirements, the prevailing wage requirements could put an extra burden on project teams to collect and report on the workforce data down to the lowest tier trade partner. Below are some best practices to streamline this process:

■ **DISTRIBUTE THE WORKFORCE CLASSIFICATION PROCESS** – Adhering to the IRA's and Davis-Bacon's prevailing wage requirements starts with classifying workers on your project. Many project teams leverage a highly efficient “self-registration” process, where workers enter their own credentials and certifications into the

company's system. In these cases, each worker selects the proper classifications during the registration process based on the work they will be performing. Selections can be reviewed by their supervisors and ultimately approved by the project administration team. For example, a sprinkler fitter would select their Davis-Bacon trade denotation “SFL08211” from a restricted list of classifications. In addition to Davis-Bacon requirements, each project team can collect other attributes of each worker, such as their demographic

IRA, CONT. ON PAGE 41



## Pac-Van is now United Rentals

Pac-Van has joined United Rentals, the leading equipment rental company. You can rely on us for storage and office containers, plus a lot more. Together, we offer you a one stop shop for all your equipment and solution needs delivered by the strongest customer service team in the industry. Contact a Tilton representative to learn more.

[UnitedRentals.com/storage-office-solutions](https://UnitedRentals.com/storage-office-solutions) | 603.729.3208



# EXPERIENCE MATTERS

SINCE 1966



**INSURANCE • BONDS • BENEFITS**

...an Assurex Global Partner

1-800-238-3840 | [www.rowleyagency.com](http://www.rowleyagency.com)



Concord, NH • Portland, ME • Bennington, VT • West Lebanon, NH



Mercedes-Benz Vans.  
Ready to Grow Your Business.



Mercedes-Benz  
of Burlington

80 Cambridge St. Burlington, MA 01803  
(781) 229-1600



NEW HAMPSHIRE  
HOUSING

We're proud to partner with  
ABC NH/VT in developing  
and supporting a workforce  
to build affordable  
homes for the people of  
New Hampshire.

[NHHousing.org](http://NHHousing.org)



Advertising in  
*Construction Resource*  
puts you in front of all  
the right people.

Contact us today 603.226.4789 or [lisha@abcnhvt.org](mailto:lisha@abcnhvt.org)



# Building on Trust & Experience

Our Construction & Public Contracts practice is nationally ranked first-tier in Litigation-Construction by U.S. News & World Report.

Locally, our team advises construction industry participants on a full range of legal issues that impact their daily business activities, and their bottom line. With a strong focus on assessing, avoiding, and managing risks, we add value for our clients at every stage of a project's life cycle.

Whether it's resolving project disputes through negotiations, mediation, arbitration, or litigation, drafting or negotiating contracts, lien work, bond claims, employment issues, or anything in between, we have the experience to help.

## CONTACT US



**Ronald D. Ciotti**  
603-545-6142  
[rciotti@hinckleyallen.com](mailto:rciotti@hinckleyallen.com)



**Seth M. Pasakarnis**  
603-545-6102  
[spasakarnis@hinckleyallen.com](mailto:spasakarnis@hinckleyallen.com)



ALBANY | BOSTON | CHICAGO | HARTFORD | MANCHESTER | NEW YORK | PROVIDENCE

© 2022 Hinckley, Allen & Snyder LLP. All rights reserved. Attorney Advertising.



# CONSTRUCTION. MANAGED.

FULCRUM PRE-CON® | CONSTRUCTION MANAGEMENT | DESIGN - BUILD



2023 Platinum Sponsor | 25+ Year Membership

5 Tech Circle | Amherst, NH 03031 | [fulcrum-nh.com](http://fulcrum-nh.com)

# SIGNARAMA

WHERE THE WORLD GOES FOR SIGNS

## DIMENSIONAL LETTERS / LOGOS

Using stock materials such as Acrylic, PVC and HDU we can produce dimensional letters and logos that will give your business a professional look. We can add letters to a flat sign for a "3D" appearance or LED lights to the back for a "halo" effect.



## CHANNEL LETTERS

We are a premier manufacturer of interior and exterior channel letters. Our streamlined and lean manufacturing processes allow us to produce projects of any size. From technical drawings to installation of 1 set or 500, we are the right source.

## CARVED SIGNS/BLANKS

Our CNC Router allows us to manufacture visually effective signs that will work hard and bring in more clients. We can supply with a painted finish or as blanks wholesale to the sign industry.



## SIGN CABINETS

We design and manufacture our cabinets with quality materials for applications ranging from monument style to roof mount. We offer custom shapes as well.

## CNC SERVICES

Our CNC 3 Axis Router allows us to service many industries outside the sign industry. If you have a need for competitive, high quality routed piece parts in Acrylic, PVC, Wood or Lighter Gauge Aluminum, we are the place to go.



## SERVICE/INSTALL

Our dedicated service and installation team is on the road and in the air everyday. We can ensure your lit and non lit signs look good and perform properly. Our service contracts reduce costs on parts and labor.

## LARGE FORMAT PRINTING

*Vinyl Applications:*

Indoor Banners  
Outdoor Banners  
Window Displays  
Poster and Photo Prints

Lighbox Signs  
Custom Wall Murals  
Metal Signs  
Yard Signs

Trade Show Displays  
Vehicle Graphics  
Vehicle Magnets  
Foam Boards



603-225-4081 • [signs@signarama-concord.com](mailto:signs@signarama-concord.com)

or certification information, and keep them within the centralized system.

- **AUTOMATE OVERTIME REPORTING** – Davis-Bacon requires that overtime hours are paid at a rate of one-and-a-half times the base hourly rate. An automated process for collecting onsite hours greatly simplifies the monitoring and reporting of overtime hours on any site. It also ensures that data is collected accurately, reducing the possibility of downstream audits or disputes.
- **DISTRIBUTE THE APPROVAL PROCESS** – Having a centralized database with role and permission controls allows for supervisors to review and approve time collected on a weekly or monthly basis. Decentralized approvals ensure accountability for each trade to report and “certify” the actual onsite project hours.

## Beyond Legislation

Companies should want to comply with the stipulations set forth in the IRA. They have a purpose, and the rewards for compliance are significant. For the organizations implementing an approach that automatically brings all of their workforce data into a centralized system for reporting purposes, there are also many other benefits. These include:

- **SAFETY MANAGEMENT** – Having a centralized database helps safety professionals manage their safety programs both proactively and reactively. Safety teams can run analytics on their workforce data and start to predict which projects are at risk for safety events. Examples include fatigue or turnover reports, which are both leading indicators of potential safety risks. Another example is tracking equipment certifications

Safety teams can run analytics on their workforce data and start to predict which projects are at risk for safety events. Examples include fatigue or turnover reports, which are both leading indicators of potential safety risks.

to ensure that only trained and certified workers can operate certain types of equipment. A centralized database also affords reactive benefits, including mass text messaging or automated mustering check-ins in the case of a safety event.

- **PRODUCTIVITY MONITORING** – Connecting workforce data to either a CPM or Lean schedule automates the process of comparing projected vs. actual hours. This greatly reduces the reporting burden on project teams and provides key insights into which projects are at risk of schedule delays.

- **COMPLIANCE AND CERTIFICATION TRACKING** – IRA and Davis-Bacon are just two examples of workforce reporting requirements that project teams must manage. OSHA has other requirements, and having a centralized database allows for project teams to quickly report on which workers are OSHA 10/30 certified and when their respective certifications expire. Certification tracking makes reporting remarkably simple.

It will also ensure that we bring in trainable workers that can be efficiently deployed on specific projects. Firms will gain greater visibility into their workforce, so they can use them more strategically moving forward.

From a risk-mitigation perspective, automating compliance reporting helps avoid the potential for a company to have to pay back five-sixths of their incentives credit (in the event that the IRA requirements are not met). This alone could be reason enough to modernize systems.

Ultimately, though, the construction industry and its workforce win when data is captured and reported in a fast, easy and reliable way. Data, after all, is power.

*Written by Alexandra McManus - CEO and Co-Founder, Eyrus  
Contact Info: (610) 517-2522,  
alex@eyrus.com*

*Alexandra McManus brings more than 20 years of professional experience in the construction technology space with business development, creating new markets, revenue growth, operations and leadership. She provides a constant stream of vision and intuition for Eyrus and motivates the entire team.*

*This article first appeared on March 13 in the Construction Executive (www.constructionexec.com). Reprinted with permission.*

DID YOU KNOW?

ABC helps members achieve world-class safety performance through the STEP safety management system.

[abc.org/step](http://abc.org/step)



## Closing Thoughts

The IRA is an outstanding piece of legislation for construction companies. Its financial incentives will push organizations to automate and refine their processes in ways that will benefit them for decades to





**Providing specialized  
construction, maintenance  
and fabrication services to  
leading biopharmaceutical,  
technology and industrial  
clients since 1934.**



## **The DECCO Difference**

Unsurpassed Quality. Unwavering Professionalism. Impacting Communities.

CONSTRUCTION | DECCOServ | DECCOFab

603.673.2200 | [DECCO.com](http://DECCO.com)



# *Longchamps* *Electric*

COMMERICAL  
INDUSTRIAL  
MULTI-UNIT RESI  
COMMUNICATIONS  
FIRE ALARM  
DESIGN-BUILD

SINCE  
**1974**



700 Harvey Rd Manchester, NH - [www.longchampselectric.com](http://www.longchampselectric.com) - 603.625.5954





**Ready to Grow**

**Your Business?**

## **Service Credit Union is a trusted leader in helping New Hampshire businesses grow and thrive.**

Our commercial mortgages give you competitive rates to help you build new, better facilities, renovate your existing workplace or even develop new properties for commercial use.

Choose from fixed or variable interest rates, with terms and payment plans customized to fit your company's cash flow. Our commercial lenders understand local commercial real estate, from the ground up.

**Speak with a dedicated Business Services Representative today at 603.296.4644.**

[servicecu.org/commerciallending](https://servicecu.org/commerciallending)



Insured by NCUA | Must be a member of Service Credit Union or eligible for membership.





# ALPINE ENVIRONMENTAL

LEAD PAINT ABATEMENT

MOLD REMEDIATION

ASBESTOS ABATEMENT



## Taking care of your environmental needs—big and small

### Over 30 years' experience:

- Handling environmental hazards.
- Building strong relationships based on honesty and experience.
- Providing start-to-finish, tailored solutions for a variety of challenges.
- Trusted abatement contractor for PBS TV show *This Old House* and *Ask This Old House* since 2009.



Alpine's mission is to deliver superior customer service and provide peace of mind, while creating safe, healthy environments for our clients. Whether you are a general contractor, public institution, property manager, or homeowner, when you choose Alpine your project will be handled with utmost care. From our experienced client service representatives to our expert project managers and fully insured crew members, we're prepared to handle your project.

**Our services include:** lead paint abatement, mold remediation, and asbestos abatement.



275 Billerica Rd., Suite 2B  
Chelmsford, MA 01824

877-527-4040  
alpine@alpine-environmental.com

[www.alpine-environmental.com](http://www.alpine-environmental.com)

Want to get noticed by  
the people you want to  
do business with?

Advertise with us!

Contact Lisha Nelson at:  
[lisha@abcnhvt.org](mailto:lisha@abcnhvt.org)

CONSTRUCTION  
RESOURCE

Advertiser Index

ABC Group Trust / USI.....	30	Life Safety Fire Protection.....	26
ABC NH/VT Advertising.....	37	Longchamps Electric.....	43
ABC NH/VT EIC Awards.....	9	Mercedes Benz of Burlington.....	37
ABC NH/VT Premium Sponsors.....	18	Meridian Construction.....	21
ABC NH/VT Thank You.....	46	Methuen Construction Co., Inc.....	8
Alpine Environmental.....	45	Metro Walls.....	28
BankProv.....	7	Nathan Wechsler & Co.....	16
Cross Insurance.....	20	New Hampshire Housing.....	37
DECCO.....	42	NH Business Review.....	31
Denron Hall Plumbing & HVAC....	12	North Branch Construction, Inc. ...	10
Devine Millimet.... Inside back cover		NorthPoint Construction Management, LLC.....	23
DEW Construction.....	15	Oliver Mechanical.....	27
EnviroVantage.....	6	PacVan.....	35
Fulcrum.....	39	Page Street Leasing, LLC.....	7
Granite Financial Partners.....	14	Ponemah Contractor Supply.....	22
Granite State Plumbing & Heating.....	34	ReArch Company.....	32
Hampshire Fire Protection Co., LLC.....	Inside front cover	Service Credit Union.....	44
Hinckley Allen.....	38	Sign A Rama of Concord.....	40
LHR Fire Protection.....	Back cover	The Rowley Agency.....	36
		USI Insurance Services.....	13



Thank you to our  
2023 Member Sponsors



Connecting Industry, Education & Community Partners



A workforce development initiative of



MANCHESTER | CONCORD | PORTSMOUTH



*Devine Millimet's Construction Team has the technical training and industry experience necessary to represent clients on complex projects throughout New England and beyond.*

*How can we help you?*

**DEVINE  
MILLIMET**  
ATTORNEYS AT LAW

603-669-1000  
DevineMillimet.com

*Proudly serving our clients, colleagues and communities throughout New England since 1947.*

  
Associated Builders and Contractors  
**New Hampshire  
Vermont**  
58 Chenell Drive  
Concord, NH 03301

PRESORT STD  
U.S. POSTAGE  
**PAID**  
CONCORD, NH  
PERMIT #192



In the business of protecting  
**LIFE & PROPERTY**

**LHR**   
FIRE PROTECTION

FIRE SPRINKLER | FIRE ALARM | FIRE EXTINGUISHER

1 Zachary Dr, Unit 4, Raymond, NH 03077 | 603.309.2032