INSIDE...

Celebrating
Our Members,
Both New and
Long-term!











2018





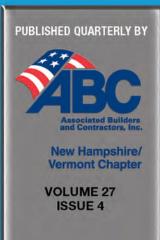
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New Hampshire/ Vermont Chapter

Associated Builders and Contractors, Inc. is a national non-profit organization whose mission is to represent the construction industry as a cohesive group of professionals, to serve as their vision and voice, and to pursue quality, common goals, and solutions to industry issues.

The NH/VT chapter is located at: 58 Chenell Drive, Concord, NH 603-226-4789 info@abcnhvt.org

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V O L . 27, ISSUE 4

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AWARDS & DISTINCTIONS



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2018 Year in Review

Some say to move the needle is to make a significant difference. Our Chapter's members, its staff and leadership have done so over the course of 2018. Based on the merit shop philosophy, ABC helps members develop people, win work and deliver that work safely, ethically and profitably for the betterment of the communities in which they live and work in a free enterprise and merit shop environment. Our goals for this past year were centered around these precepts and support the needs of our fellow members.

In the area of workforce, building tomorrow's construction skilled labor force is both a local and national priority for ABC. This past summer, in the state of Vermont, our chapter, led by ABC's Director of Workforce Development and Educa-



tion, Jennifer Landon, facilitated certification of dozens of career and technical education providers to become certified to

teach industry-recognized credentials that will prepare students to enter the workforce. This curriculum comes from the National Center for Construction Education & Research (NCCER). This programming is often used in merit shop apprenticeship program training yet is dynamic enough to be brought into the high school setting. As such, we have an extensive platform to prepare young adults who are eager to explore the exciting opportunities and careers being offered by New Hampshire and Vermont's construction firms.

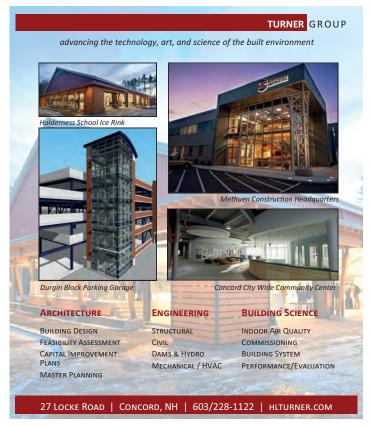
In Manchester, New Hampshire, we delivered a \$2,000 donation to kick start the Middle School at Parkside's new Careers in Construction Exploration Program. The proceeds come through the generosity of our ABC members and Young Professionals Group. At ABC, we see this is an investment in our community to create a better tomorrow. According to ABC research, over 500,000 construction jobs need to be filled across the country. This need led Manchester Board of School Committee member and local construction executive Jimmy Lehoux to push for the creation of the construction careers program at Parkside, and ABC is proud to be a supporter.

Preston Hunter from Eckman

Construction, working in collaboration with ABC, prepared a promotional piece setting forth the "why" of choosing a career in construction video which creates positive career imaging for our industry.

In December ABC NH/VT took on the advisor role under a subcontract with the BIA for the Construction Sector Partner Initiative (SPI). This group of experienced construction industry experts works with workforce development professionals, the education community, local economic development professionals and others to help highlight outstanding career opportunities in the sector. ABC engagement in this and the other workforce development efforts speaks volumes to how

CHAIR, TO PAGE 5



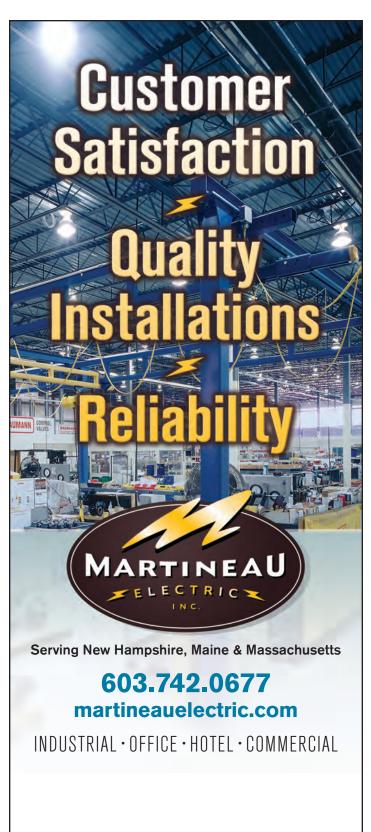






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CHAIR, FROM PAGE 3

important the issue is to our industry.

Through member company contributions, ABC created and held a PAC event. ABC Staff and the Board put together a fundraiser on August 24th to support our chapter's participation in the political process in New Hampshire. This is in line with our strategic goal of developing relations with key House, Senate and executive leaders in the state. ABC PAC is to work within the NH State election process to further the goals of the association through direct involvement in supporting and opposing candidates for the Governor, Governor's Council, House and Senate. This is accomplished through educating our members on the importance of political activism and through financial support of merit shop candidates.

Our Free Enterprise Alliance commitment (FEA)helped to support a sponsored regional reception in Manhattan and the Chapter thereby committed \$10,000 for the education of ABC members, their employees, elected officials and the public about the issues important to free markets and open competition, or as we like to call it: The Merit Shop Way."

In the spring our chapter made a commitment to hire Sheehan Phinney to represent our association's interests in Concord and expand relations with government leaders in Montpelier. Reimbursement from CLRF (Construction Legal Rights Foundation) will help to fund this initiative. Doing so is in line with our political/legislative strategic goals and will allow the ABC to be more proactive with legislation moving into 2019.

In June Associated Build-

ers and Contractors of New Hampshire/Vermont welcomed Shari Durazzano, as the new chapter Membership Director. For nearly 15 years, Shari has led a successful career managing membership growth and retention in the association world. She has a wealth of experience in membership sales and management, which she brings to ABC. Shari has increased ABC's membership base, implemented innovative ways to incorporate more membership involvement, and outreach to current and prospective members to find ways to help them in the indus-

Two events were held in Vermont this year with a planned commitment of four events coming in 2019, which include a Vermont Member appreciation networking event in January at the Annual Planning Retreat in Woodstock, an annual Upper Valley Networking Event in Quechee, the Western Region FLiC Graduation in Waterbury VT and a first ever "Meet the Generals" in Burlington later in 2019.

What's next? As you all know, Joe Campbell is currently the President of North Branch Construction and is our incoming ABC Chair for 2019. Both Ken, Joe and many others have grown North Branch to one of New England's' most respected and widely recognized CM's and Design Builders. Giving back and paying it forward through ABC, the community and combined through a whole host of efforts is part of who Joe is. We are all confident that Joe through his leadership, the board and our staff will make a significant difference and move the needle in 2019!

Wayne Symonds
ABC NH/VT Chairman 2018



New Member Spotlight

Cline Design, LLC

46 S. MAIN STREET # 1 CONCORD, NH 03301 (603) 648-2110 LORRAINE CLINE WWW.CLINEDESIGN.COM

CLINE DESIGN -- Measurable, Data-Driven Marketing for Contractors. We help commercial construction companies keep their pipeline filled by generating website traffic and delivering qualified leads through content creation, social media channels and search engine optimization.

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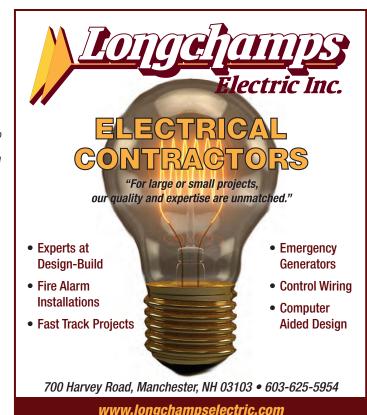
377 HIGHLAND STREET MANCHESTER, NH 03104 (603) 854-3005 JOHN MCGRATH WWW.AMERICANBUILDERSNH.COM

At American Builders, our goal is to help you get the home of your dreams. Do you like traditional or modern design; maybe your taste is colonial or country; or perhaps Art Deco or contemporary? With our friendly contacts in the interior designs and architects world, we can help get you the perfect outcome for your home or small business. We pull it all together into a home or office design that is beautiful, functional and uniquely yours. M&M American Builders of NH supervises the entire project from start to finish.

Peniel Environmental Solutions, Inc.

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Peniel Environmental is the company that provides innovative, comprehensive and complete environmental solutions to homeowners as well as commercial property owners. We offer cutting edge technology and 24/7 rapid response services because we are deeply concerned about the importance of time in such urgent situations as floods, fires, inclement weather and traumatic events.





2018 Excellence in Construction AWARDS

Chairman's Award Excellence

INSTITUTIONAL/PUBLIC,

\$5 MILLION TO \$10 MILLION

EXCELLENCE AWARD

The MacMillin Company/DEW Construction

Name of Project: Dartmouth College - Moosilauke Ravine Lodge Designer: Maclay Architects Owner: Dartmouth College

The Dartmouth College - Moosilauke Ravine Lodge has been home to the Dartmouth Outing Club and the rest of the Dartmouth Community for decades.

After many years of debate, the decision was made to tear down the original Lodge and replace it with something more modern, while preserving the history of the building and the memories that were created over the previous 77 years.

This project was an artistic endeavor from start to finish. The building's design incorporated a mixture of unique natural tree formations with modern touches. Much of the material that went into the building was organic and had been harvested locally. Whole timbers were used to build the frame and stone was used throughout the design, inside and out. Many of these rocks came from the existing site itself, and others were found in local New Hampshire quarries.

Following this incredibly artistic design was an overwhelming challenge at times. The design for the Lodge was a prototype, in the sense that nothing had really ever been built like this before on the east coast. It was not possible to completely and accurately design the project, when the team as a whole didn't actually know how the logs were going to come down and sit on each boulder, being that most of the boulders hadn't even been extracted from the ground yet. Each boulder, and log were a different size, so the way that they came together would be different as well. Which in turn, made the project especially hard to initially price during preconstruction, as it was basically a build and design project.

The logistical hurdles that were overcome as a team in order to make use of all of the organic material were significant and impressive and required an immense amount of planning during the pre-construction phase. The craftsmanship, skill and expertise required to successfully bring this impressive project to completion was outstanding, start to











MECHANICAL

MERIT AWARD

DECCO

Name of Project: Fitchburg Medical Marijuana Facility (FMMF) **Designer: Valliant Group**

Owner: Revolutionary Growers Investment Group

This 300,000 sf of floor space for large scale cultivating of medical grade cannabis in a clean and closely controlled environment was originally constructed in a mid-1800's shoe factory.

The first floor of the new facility utilized geothermal cooling from 24 wellheads to support the cooling of custom liquid cooled grow lights. Piping design, fabrication, and installation of a complete mechanical room piping package consisting of more conventional equipment such as plate and frame heat exchangers, centrifugal pumps, tanks, and cooling tower rooftop units. The remaining three floors of the factory are being developed by DECCO for cultivating recreational cannabis during the last half of 2018.

There are many challenges with installing modern equipment in a building with wood floors, ceilings and frame structure. Additional steel structures were installed to handle the distribution pumps and rooftop units. Bottom and side beam mounting systems, as well as spanned steel structures were added to support the distribution piping.

DECCO took a three-pronged approach to meeting the challenges associated with compressed build cycles including maximizing the utilization of apprentices, augmenting DECCO's trade staff with highly skilled contract labor and the "offsite" prefabrication of sub systems.
The Design – Build element required, once the full scope was

recognized, was a new experience for DECCO.

The challenge to bring this project in safely, on budget and on



schedule pulled at every resource discipline imaginable from labor, material flow, coordination and quality. In the end, the success of the project was measured by the results and the results were outstanding.



HISTORICAL RESTORATION

EXCELLENCE AWARD

EnviroVantage

Name of Project: Nobska Lighthouse Project Designer:

Owner: United States Coast Guard

The Nobska Lighthouse, with a tower height of 40 feet from ground level or 87 feet above sea level, was constructed in 1828. The facility includes the Lighthouse tower, the keepers house, a garage, storage shed and oil house which are all still original 19th century construction.

The EnviroVantage pre-planning strategies had multiple highlights including the need to secure specialized pieces of equipment for the project. Taking into consideration the environmental conditions of the lighthouse's location, stabilization of the inside temperature against the outside weather elements was mandatory. EnviroVantage purchased digital heaters to heat and control the temperature inside the Lighthouse Tower.

One of the biggest challenges was that the historical value of the original construction materials was significant. With experience in this field, EnviroVantage set out to save, remove, refurbish, re-install and rejuvenate the original structure making it restoration, NOT replacement.

To protect the safety of the workers and the integrity of the work to be done, EnviroVantage chose to encapsulate the entire lighthouse.

To minimize sandblasting affects, EnviroVantage installed a second interior level of containment to provide additional protection.

Working with the Sherwin Williams paint expert EnviroVantage prepared and applied a specialized thicker than required paint. To

Excellence



insure temperature stability, EnviroVantage purchased Caterpillar heat sensors to pump hot air into the Lighthouse so the paint would dry properly.

It is the EnviroVantage standard and the pride that drove the entire team to performance excellence on all aspects of The Nobska Lighthouse Project.



COMMERCIAL, UNDER \$2 MILLION

MERIT AWARD

Martineau Electric

Name of Project: Planet Fitness Corporate Headquarters, Hampton, NH Designer: TW Designs, Stibler Associates Owner: Planet Fitness, Inc.

When Planet Fitness, Inc. decided to move to Hampton, NH in 2017, the company expected to showcase a state-of-the-art Corporate World headquarters. The 70,000 square foot building would serve as the administrative center for 170 employees.

This facility is a cutting edge innovation center that fit into a larger initiative plan that would help Planet Fitness unveil a distinctive and contemporary corporate brand identity.

The Martineau Electric team began with a simple, yet impressive solution: create a sustainable design that was both efficient and intuitive. Every item used in the project was selected for its efficiency and sustainability. From LED lighting, and lighting control to the related mechanical systems, all of which provided energy efficiencies, increased air quality and resulted in cost savings for the overall infrastructure systems.

Throughout the entire project, design changes were made to original drawings to meet the needs of the customer which in turn created an increasingly demanding timeline to meet the schedule. By the eleventh hour, the project schedule had gone from bad to worse. Martineau Electric needed to reschedule generator power access to accommodate the updates. New procurements and delivery dates pushed the inspection appointment and generator power testing into mid-April. This left Martineau Electric with three weeks to finish lighting, power, fire alarm, distribution, HVAC, and all major systems, including one



commercial kitchen and a "state-of-the-art" corporate headquarters.

In the end, Planet Fitness praised Martineau Electric employees for their quality craftsmanship and steadfast professionalism.



COMMERCIAL, \$2 MILLION TO \$5 MILLION

MERIT AWARD

Fulcrum Associates

Name of Project: The Copper Door — Salem **Designer: Stone River Architects Owner: Great New Hampshire Restaurants**

The original goal of The Copper Door Restaurant was to create a space that provided high-end cuisine in a comfortable, casual environment.

Through a myriad of pre-planning and coordination between all trades, Fulcrum was able to direct the trades in tandem with the site superintendent to ensure everything would fit. This preplanning helped to eliminate many of the onsite variables that occur while construction is underway. Additionally, time was a constraint, and this meant working multiple trades in a very small space.

One of the largest obstacles involved installation of the acoustic sound panels. The installation itself was a challenge since fabrication took longer than expected, and work took place during the finishes phase of the project.

The Copper Door itself is the signature piece of the restaurant. Before the door could properly be protected, a strong gust of wind toppled a nearby ladder causing significant damage to the door. With the restaurant opening in only three days, Aubin Wood Working

The craft artisan carefully removed each copper nail and replaced the panel the night before opening. This level of pre-planning ensured that the signature element of the restaurant was ready for it prime time



Metro Walls, Inc. Oliver Mechanical, Inc. Page Street Leasing, LLC ProQuip Equipment Rental, Inc. ROI Staffing Tradesmen International

Williams Scotsman, Inc.

Merit

COMMERCIAL, \$2 MILLION TO \$5 MILLION

MERIT AWARD

Turnstone Corporation

Name of Project: Contemporary Automotive Designer: Warren Street Architects Owner: David and Audrey Hammer

Contemporary Automotive has been in Milford, NH for over 30 years. An opportunity presented itself to relocate the dealership to another, more visible part of town.

The architect's design presented the building as a two story facility with a budget that exceeded the owner's pulse on the project. The Hammers, Warren Street Architects and Turnstone Corporation all collaborated at length discussing options and looking at where savings could be realized without compromising Chrysler requirements.

Ultimately, the building had to be completely re-designed to one story. This required relocation of the building on the site without impacting the wetlands. Avoidance of additional permitting with fees was a goal that was successfully met by this redesign.

The dealership is a new 25,000 sf facility that includes the sales floor, owner offices, sales and finance offices, administrative and accounting offices, break room, customer waiting area, children's play room, parts area, detail bays and service drive and bays. The parking areas, consisting of approximately 5 acres, house 450 vehicles and there are future plans for a Jeep Track on site.

This project represents the quintessential American Dream and is proof of local businesses and economies impacting a community positively.



COMMERCIAL, \$2 MILLION TO \$5 MILLION

EXCELLENCE AWARD and **BEST USE OF MEDIA**

NorthPoint Construction Management

Name of Project: Avaloch Farm Music Institute Designer: Maryann Thompson Architects Owner: Avaloch Farm Music Institute

The Farm, for zoning reasons, needed to be one building and therefore while we actually have four separate buildings they are all connected by a covered walk.

Another challenge was the ability to serve both domestic water requirements for 34 residents as well as a fire protection system that requires a considerably higher volume of water. And we developed a community well system. We worked through Lewis Engineering and designed a water storage capacity of over 10,000 gallons. We have a central boiler plant. We have underground piping for hot water and chilled water, both domestic and hydronic heating for the entire facility.

For a music institute acoustical qualities are paramount. We had a number of challenges. We worked through some of these challenges with an acoustical engineer. And of all of the acoustical applications those 9 practice studios in the basement of the south wing were the most extensive with acoustical panels on the walls and treatments in the ceilings and the walls and gasketed doors. So when you close the door you are really hard pressed to hear much of anything.

We came up with a design that would control sound similar to that of the sound of rustling leaves.

Excellence



COMMERCIAL, OVER \$10 MILLION

EXCELLENCE AWARD

Name of Project: Homewood Suites by Hilton Designer: PROCON Owner: Lawrenceville LLC

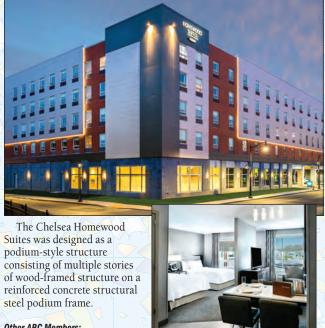
At one time, this site was considered one of the worst contaminated soils in the nations. Now it is the location of a new hotel and event center. The Chelsea Homewood Suites stands as a shining example of an urban brownfields re-development in the face of almost overwhelming odds.

For over a decade the Environmental Protection Agency had done extensive analysis and removal of approximately 19,000 tons of PCB-impacted soils at the site. Consequently, when PROCON took on the design and construction of the hotel, their first mission was the remediation of the remaining contaminants before construction could

PROCON's excavation layouts focused on an efficient soils evacuation process, a demarcation zone separating contaminated from clean soils and the personal safety of all those working in or visiting

PROCON joined forces with a multi-agency taskforce in a vigorous soils abatement process. The excavation procedure was a meticulous one with each step carefully monitored and recorded by an onsite CDW Hygienist.

Concurrent with the project team's soils remediation process, the hotel brand and design was changed by the owner. So it was back to the drawing board for the PROCON architectural team as they worked to modify the original set of drawings for the new hotel design.



Merit

Other ABC Members:

Denron Plumbing & HVAC, LLC Metro Walls, Inc. S.L. Chasse Welding & Fab., Inc. Williams Scotsman, Inc.

INSTITUTIONAL/PUBLIC, \$2 MILLION TO \$5 MILLION

MERIT AWARD

Fulcrum Associates

Name of Project: Northeast Delta Dental Stadium **Designer: Market Square Architects Owner: City of Manchester**

The start of the New Hampshire Fisher Cats 2017 season began with a focus on creating new, unique experiences for fans new and old alike. Improvements to the stadium were designed to encourage growth to the existing fan base, and possibly draw in new crowds as well.

The improvements to the stadium began with adding highlights to the entryway and beginning of the concourse area. Each person that enters the stadium from the main gates will now be immediately greeted by the all-new plaza: an illuminated rock structure, tiki bar and seating, as well as a 12-foot by 15-foot live stage.

Additionally, renovations were made to the Sam Adams Bar and Grill, with tiered swivel-chair seating and drink rails being added above left field. Structural improvements were made to the underside of the new tiered seating area.

Between back-to-back snow, sleet, freezing rain, and overbearing subzero wind chills, the overall project lost nearly two weeks in weather delays alone.

But at the end of the day, Fulcrum was able to overcome every hurdle that was presented. This project was an overwhelming success not only for the Fulcrum Team but for the stadium as well.



Associated Concrete Coatings Oliver Mechanical, Inc. ProQuip Equipment Rental, Inc. Raynor Door Authority S.L. Chasse Welding & Fab., Inc.

Merit

INSTITUTIONAL/PUBLIC, \$5 MILLION TO \$10 MILLION

MERIT AWARD

North Branch Construction

Name of Project: Dartmouth College Morton Hall Fire Reconstruction
Designer: Harriman Architects
Owner: Dartmouth College

In September 2016, Dartmouth College solicited proposals for the upcoming renovations of three dormitories. During the procurement process, with less than a week before proposals were due, a fire broke out in Morton Hall in the early morning hours of October 1, 2016.

Renovations to Morton Hall involved the building's interior,

Renovations to Morton Hall involved the building's interior, exterior, and all systems. The first floor atrium was removed, providing additional social and meeting space. Student rooms were configured in singles and doubles to support additional common space. Temperature controls were made available in every bedroom. An elevator was added in place of the former center stairwell.

The existing floor loads also weren't suitable for the proposed reconfiguration. USG Structural Panel Concrete Subflooring was installed. A custom-made, self-leveling cementitious underlayment was poured on top of the concrete subfloor that completely cured within 24 hours. Northeast Flooring installed the finish flooring within the building, completing every floor of the building within just three days each.

Installing an elevator required digging the elevator pit by hand because excavators couldn't fit inside the building.

The HVAC upgrades and the new air handling unit associated with them, required the addition of a standing-height mechanical room below the building, where at the time there only existed a crawl space.



INSTITUTIONAL/PUBLIC, \$5 MILLION TO \$10 MILLION

MERIT AWARD

Structural Associates

Name of Project: Repair Building 177 - Portsmouth Naval Shipyard Designer: McHenry Architecture Owner: US Government

Constructed in 1942 in support of the WW II war efforts, Building 177 at the Portsmouth Naval Shipyard (PNSY), Kittery, ME was originally designed to store pipe and bar stock and the same purpose remains to this day.

Prior to renovation, building 177 was in disrepair with peeling lead based paint and holes through the exterior wood shiplap siding. The building interior was unheated and the work areas were not conducive to efficient handling of the stored material.

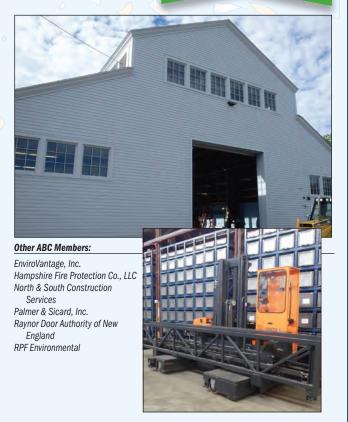
The purpose of the project was to upgrade both the facility and the material handling process of the facility to current standards to allow the Navy to work more efficiently.

Due to the most stringent quality control procedures used by the Navy, the pipe and bar stock cannot contact any foreign or dissimilar materials. To prevent the potential for contact or contamination, the storage bins were designed and equipped with government approved Mil-Spec inert isolation material to serve as a buffer between the stored material and the storage bins.

As the project progressed SAI was able to implement several changes, both unforeseen and Navy requested, without impacting the overall construction schedule.

The Building 177 project succeeded in this goal. The facility now operates as a state of the art material storage facility that efficiently and safely supports their mission of supplying material to the fleet.

Merit



INSTITUTIONAL/PUBLIC, \$5 MILLION TO \$10 MILLION

EXCELLENCE AWARD

The MacMillin Company/DEW Construction

Name of Project: Dartmouth College - Moosilauke Ravine Lodge

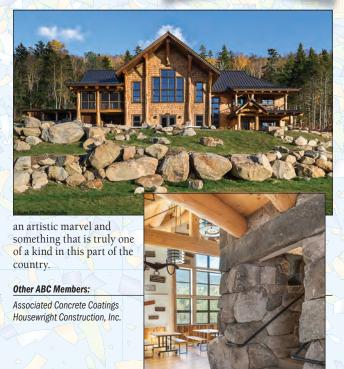
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This project was an artistic endeavor from start to finish. The building's design incorporated a mixture of unique natural tree formations with modern touches. Much of the material that went into the building was organic and had been harvested locally. Whole timbers were used to build the frame and stone was used throughout the design, inside and out. Many of these rocks came from the existing site itself, and others were found in local New Hampshire quarries.

The logistical hurdles that were overcome as a team in order to make use of all of the organic material were significant and impressive and required an immense amount of planning during the pre-construction phase. The craftsmanship, skill and expertise required to successfully bring this impressive project to completion was outstanding, start to finish. This project would not have been a success without the extraordinary team of construction professionals that came together to overcome some of the unique challenges that this project presented. In the end, the Moosilauke Ravine Lodge team designed and constructed



INSTITUTIONAL/PUBLIC, OVER \$10 MILLION

MERIT AWARD

PROCON

Name of Project: Merrimack College - Crowe Hall Designer: PROCON **Owner: Merrimack College**

PROCON had partnered with the college since completing the Lawler Ice Rink in 2010. So, by 2016 when the college was ready to build their new academic building they turned to their longstanding design-build partner, PROCON.

The condensed 9-month schedule (most occurring during the colder winter months) affected every aspect of the project and required PROCON to take a whole different approach to the job. Along with the tight schedule were severely restricted work hours and no weekends, which meant PROCON was unable to pick up any additional time by scheduling after-hours work. The mid-project infrastructure work, with the same completion date, added another layer of difficulty to the team's existing workload.

The overhang that was designed as a visual interest worked in PROCON's favor allowing them to panelize the second and third floors earlier. This first-story stick framing technique was accomplished in just three weeks and was swiftly followed by an even faster panelization process of only five days. This was a significant achievement that bought much-needed time by getting to the weather tight phase quickly so interior construction could commence.

Crowe Hall features three floors of high-tech 50 and 80 person tired lecture rooms and classrooms, 28 faculty offices, conference rooms, a Financial Capability Center and the Comprehensive Business Advising

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DESIGN/BUILD

EXCELLENCE AWARD

PROCON

Name of Project: Brightview Senior Living - Wakefield Designer: PROCON Owner: Brightview Senior Living

Initially, Brightview acquired 5 separate parcels of land in the downtown area and commissioned longtime partner PROCON to design and build a comfortable yet functional community for its residents to call home.

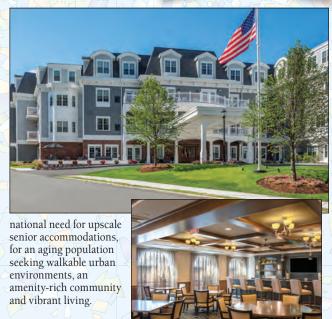
There were six existing building within the building's footprint to be demolished before construction. Five of the buildings were outdated homes, and the sixth structure was a functioning rehabilitation facility in the process of relocation.

Brightview Wakefield was essentially a project in two major phases; 1) Extensive infrastructure work to the town's Main Street area and; 2) construction of a 4-story building onto an odd-shaped site. Plus, it was arguably one of the tightest sites in PROCON's company's history.

The project's location with existing overhead wires, mandated extensive electrical upgrades prior to any construction – requiring nothing less than an infrastructure makeover. Part of the overall electrical re-routing process involved the installation of a 30-ft underground electrical vault to house five transformers for carrying power to the buildings.

Another challenge was the town's main sewer line that ran directly through the project's footprint about 18 feet below grade and had to remain active throughout the construction process.

Solving all the issues of an extremely tight site required some "out of the box" thinking. For Brightview, the completed build fills a growing



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CHAIRMAN'S AWARD

Chairman's Award (above): The MacMillin Company/DEW Construction; Best Use of Media Award (right, top): NorthPoint Construction Management; Workforce Development Award (right, bottom): PROCON



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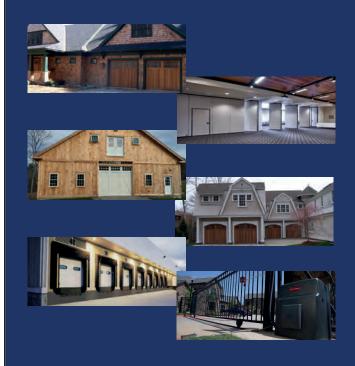
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News of Our Members

■ PROCON of Manchester, NH was named as one of the "Best Companies to Work For" in the September, 2018 issue of Business NH Magazine. This was the second consecutive year

that the design-build firm was recognized as one of the Granite State's best companies.

The company's in-house family-styled culture sets it apart, and it starts at the top with

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PROCON was named as one of the "Best Companies to Work For" in the September, 2018 issue of Business NH Magazine

friendly CEO and Chairman Mark Stebbins, who knows every employee by name. Stebbins, his management and human resources team work hard to express employee appreciation, encourage an open door policy with management, listen to good ideas from their suggestions box, and promote the value of supporting their local community.

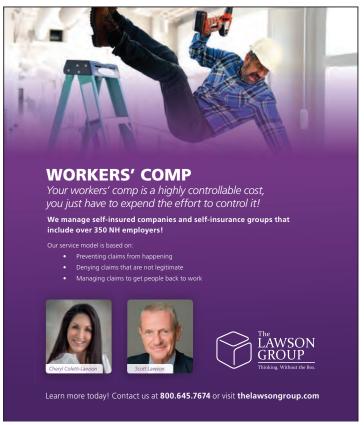
The company shares profits with its employees through random extra paychecks, and other perks include personalized employee thank-you gifts, annual bonuses, catered holiday lunches, ice cream socials, the annual Labor Day Breakfast with executives serving employees, a kudos wall for co-workers to thank each other, and national retailer discounts.

Families can get in on the fun with special days where spouses, children and even grandchildren are welcomed at PROCON events such as 5K races, rock-climbing, golfing and other family-styled activities

In September 2018, Merrimack College opened the Dr. Alfred L. Arcidi Center - the latest addition to its growing campus. PROCON of Manchester, NH was the architect of record for the project. The 16,000 SF, 2-story building is located at 315 Turnpike St. in North Andover, MA. The Center opened in time for the 2017/18 academic year welcoming incoming freshman and the returning student body.

MEMBER NEWS, TO PAGE 25







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Named for the late Dr. Alfred L. Arcidi, class of '53, the Center houses admissions counselors for undergraduate and graduate students, creating a new gate-



Merrimack College's Dr. Alfred L. Arcidi Center

way to the campus that will be the first stop for thousands of potential students and parents.

The Center serves as a distinctive campus landmark with a striking glass front that houses the College's Visitor Center and the O'Brien Center for Student Success. This is PROCON's 11th collaboration with Merrimack College, whose recent projects include the North and South Residential Villages as well as the adjacent Crowe Hall that opened in 2017.

■ ABC members are known for their active involvement not only in business and industry, but also in community. The **ABC YOUNG PROFESSIONALS GROUP** is no exception. The ABC YPG steering committee, under the leadership of Chair, Jeff Comeau, has made community involvement a priority in 2018. Collectively, the group has sought opportunities to volunteer, to promote workforce development, and to raise charitable funds. The ABC YPs also seek community involvement opportunities as individuals, with one example being Nina Ann Timney, Treasurer, who is

participating in NHTI's 2019
Dancing with the Concord
Stars, the school's largest fundraiser. On January 26, 2019,
Nina, of member firm Nathan
Wechsler & Company, and her
dance partner, Dr. Doug Phelan
of Concord Hospital, along
with 10 other couples, will face
off in a dance competition to
raise funds for NHTI's President's Fund for Excellence, the
school's largest scholarship fund
which has awarded over 60
scholarships since 2010. ABC



Nina Ann Timney and her dance partner, Dr. Doug Phelan

and the ABC YPG are proud to have such an active and involved group of members. For more information, or to purchase tickets to Dancing with the Concord Stars, visit https://www.nhti.edu/community-visitors/alumni-development/winter-fling-2019.

The ABC YPG recently hosted its annual September Social at Manchester Country Club on September 13, 2018. While the September Social has remained a staple event for ABC YPG, this year brought something new. For the first time, ABC YPG awarded the 2018 Young Professional of the Year, drawing from a pool of exceptionally talented and qualified nominees. Cody Barnes, Assistant Project Manager at Methuen

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ABC Young Professionals Group 2018 Young Professional of the Year Cody Barnes (right)

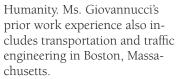
Construction, took home the honors before a large crowd of attendees. The ABC YPG Board would like to congratulate Cody and all the nominees for their accomplishments, and it would like to thank all those who attended the September Social.

Founded in 2012 as an initiative of ABC NH/VT, the ABC YPG's mission is to develop, empower, and connect young professionals through events in an effort to enhance their professional development and business success within the construction industry.

■ **TFMORAN** announced that Hannah Giovannucci, PE and Ryan Kaulbach, EIT have recently joined the Portsmouth division's civil engineering department.

Ms. Giovannucci is a licensed professional engineer in the states of New Hampshire and Massachusetts with over 6 years of engineering and management experience. Her experience includes the design and permitting of mixed-use, industrial, commercial, residential and redevelopment projects.

Ms. Giovannucci has a Bachelor of Science degree in Civil Engineering from the University of Massachusetts Amherst. She serves on the American Council of Engineering Companies Emerging Leaders Committee and volunteers for Habitat for



Mr. Kaulbach has a Bachelor of Science degree in Civil En-



H. Giovannucci



R. Kaulbach

gineering from the University of New Hampshire. In addition to designing sewer mains and drainage, his work experience includes permitting, project oversight, erosion control inspection and surveying. Previously, Mr. Kaulbach worked as an engineering technician for Public Works Departments for the cities of Keene and Brattleboro.

Dustin Sewall has also joined the civil engineering department serving as a Project

Engineer. Mr. Sewall has a Bachelor of Science degree in Civil Engineering from the University of New Hampshire. His work experience



D. Sewal

MEMBER NEWS, TO PAGE 29



Spotlight your project!

NH Business Review is giving contractors the opportunity to spotlight a recently completed project in a special two-page center spread called "From the Ground Up." This special feature gives visibility to the construction industry while showcasing some of the most interesting projects here in New Hampshire.

Each feature includes photos and article about the project, and advertising from the architects, engineers, and subcontractors who have been directly involved with the project.

For more information call 603-413-5154 or visit nhbr.com





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includes assisting in the design and preparation of commercial, industrial and residential site plans and permitting. stormwater management analyses, drainage and utility design and roadway design.

TURNSTONE CORPORATION is

pleased to announce its latest partnership with the State of New Hampshire Division of Public Works. This "systems" project encompasses a smart, energy-conscious plan to include installation of a new heating system, with a fuel change from oil to propane; removal of an underground oil tank and installation of new underground propane tanks; conversion from electric to hot water heat in the newer wing: rerouting of gas lines; installation of heat pumps; a kitchen renovation: new windows in the original wing; and minor site work.

The project is scheduled to begin this month, with completion by Spring 2019. Readiness Center schedules and operations shall remain in place throughout the entire process Turnstone is also still hard at work right across town on the new Milford Circuit Court / Division of Motor Vehicles building, which launched in March of this year. It is anticipated that the project will be complete by late winter of 2019.

NORTH BRANCH CONSTRUC-

TION was very busy this summer wrapping up two recently-completed, high profile projects located across from each other along Route 3 in Hooksett, NH.

The first – a new, \$10 million Field Maintenance Shop for the New Hampshire Army



New Hampshire Army National Guard's new Field Maintenance Shop

National Guard consisted of a 27,200-square-foot field maintenance building and a separate 2,435-square-foot metal storage building. The building, includes a six-bay garage with overhead crane maintenance capabilities, a drive-through wash bay, a tool storage room, offices, classrooms, and gym and shower facilities. The scope of work also included major site improvements. This new facility, currently obtaining LEED certification, has combined the Manchester and Hillsborough field maintenance shops into one location to support the maintenance and repair of combat and tactical vehicles.

Less than a mile up the road from the Army National Guard facility, North Branch Construction completed an addition



Shooter's Outpost

to Shooter's Outpost, a retail facility offering a large selection of firearms, firearm accessories, ammunition, tactical apparel,

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MEMBER NEWS, FROM PAGE 29

safes, and more located within the iconic log cabin on Route 3. The over-14,000-square-foot, three-level structural steel addition with real log siding and corners, doubles the size of the existing building, featuring high-vaulted ceilings and exposed interior beams. The new space provides a new display area, increased retail space, a

Cativ

Blunt Alumni Center, Dartmouth College

café with commercial kitchen, employee offices, training space, new bathrooms, and inventory storage.

North Branch Construction of Concord has completed the renovation of the Blunt Alumni Center on the Dartmouth College campus. The 50,000-square-foot, renovation took place over a period of seven months on all four floors

of the building while the facility remained occupied throughout construction. The Blunt Alumni Center is a mixed-use building at the heart of the Dartmouth campus that provides both

academic and administrative space to the college. Existing offices, seminar rooms, breakrooms, restrooms, and a kitchen all received renovations. North Branch Construction also added structural upgrades for a future canopy was added at the Garden level exit to cover the existing exterior exit stairs. Renovations included an air conditioning system, a ducted HRU ventilation system, new lighting, lighting controls and power distribution, new teledata infrastructure, fire alarm modifications, new windows, and new finishes. The entire exterior was painted.

This project reconfigured the existing layout of the building to provide four new seminar rooms, a new classroom with a state-of-the-art A/V system, and five new and reconfigured ADA compliant restrooms.

North Branch Construction and Dartmouth College coordinated extensively to schedule alumni and reunion events at this high visibility project along with ongoing construction.

North Branch Construction of Concord has completed construction of the new Liquor & Wine Outlet at the Portsmouth Traffic Circle for the New Hampshire Liquor Commission (NHLC). The new store is located at the Portsmouth Traffic Circle, right next to the existing liquor store located on the same site. The existing outlet remained in full operation throughout construction.

The new 23,000-squarefoot, state-of-the-art outlet nearly doubles the size of the existing store it has replaced. The building design incorpo-

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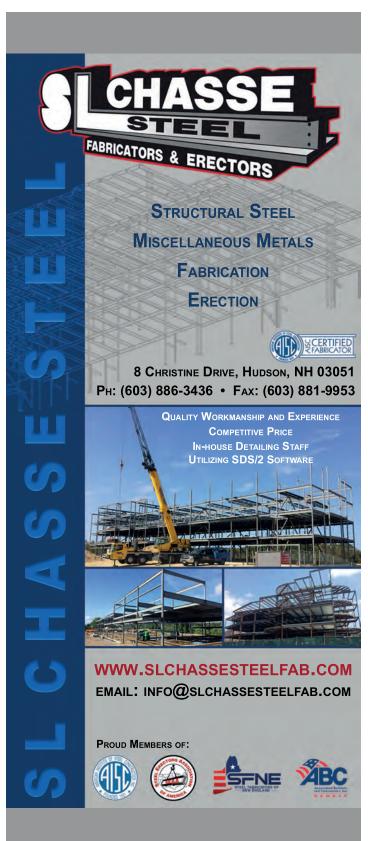
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rates the new NHLC branding aesthetic, featuring a post and beam clerestory over the sales floor and accent trusses on the

sturdy structure that would be able to allow personnel the access they needed. This catwalk structure was also fitted with a stairway system that would



NH Liquor Commission's Outlet Store featured post and beam clerestory over the sales floor.

exterior of the building.

North Branch Construction faced notable challenges on this project. The new store's location falls in very close proximity to the previous liquor store, with portions of the construction site less than 6' away from the existing building.

Demolition of the old store is nearing completion, with a new parking lot to follow. Providing design for this project is local architectural firm Oak Point Associates.

BODE EQUIPMENT COMPANY.

An alcohol distributor in Medford, Massachusetts needed to access its second level modular offices, as well as a way for personnel to safely access equipment on the ground floor without walking in front of high-speed doors that have constant forklift traffic.

They required a solution that ultimately increased safety for personnel as well as efficient access of offices and equipment in a specific area of the facility.

Luckily, Bode was able to provide the perfect solution for the facility. A custom Wildeck platform was installed in order to provide the facility with a allow access to and from the platform.

The uncommon aspect of this specific install was the closedend of the catwalk. Platforms such as these usually offer connection between two elevated areas, but in this case only one elevated area needed the access path. Thus, the stairway was installed in order to allow the second access point of the catwalk to be on the ground level.



Solutions such as these are highly customizable and able to fit into many different applications. Bode provides the knowhow and experience dealing with these work platform applications, while Wildeck provides its years of experience and quality products in order to provide the client with the best solution for their application.

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To the Associated Builders & Contractors NH/VT Chapter Membership:

The ABC Young Professionals Group (YPG) has had a tremendous year in 2018. We set lofty goals for the group and, in the end, we exceeded all of our own expectations. Our twelve-member Steering Committee stepped up and gave it their all to make this one of the most successful and productive years since the ABC YPG's inception in 2012. I have been blessed to have such an energetic, determined, committed, and resourceful group.

Here are some highlights and milestones from 2018:

- Hosted 5 networking events, including our Party in the Park, co-sponsored by Concord YPN, which garnered over 150 people in attendance;
- Introduced, developed, and executed two of our very first educational seminars;
- Started the YPG Scholarship Fund (funded by 100% of educational seminar proceeds);
- Raised \$1,500 for the Parkside Middle School Pilot Program;
- Raised \$4,500 in cash and \$500 worth of donations for Families in Transition-New Horizons at our annual Charity Bowling Tournament;
- Developed the framework for, and presented, our First Annual Young Professional of the Year Award (awarded to Cody Barnes from Methuen Construction);
- Developed the YPG Ambassador Program for implementation in 2019.

The ABC NH/VT staff have been an invaluable resource. Thank you so much to Josh, Paulette, Jennifer and Shari for their continuing support. In 2018, we had seven ABC companies support and underwrite the YPG as annual Platinum Sponsors. Without their support, we would not have been able to be as effective as we were. We are very lucky to have a supportive membership. If your company would like to sponsor the ABC YPG for 2019, or if you have any questions about sponsorship details, please email chairman@abcypg.org.

Thank you once again to the ABC YPG, the ABC NH/VT staff, our Platinum Sponsors, and to all of the ABC companies and their employees who have attended and sponsored our events. 2018 has been amazing and I cannot wait to see what we achieve in 2019.

Jéff Comeau, Chair ABC YPG Board of Directors

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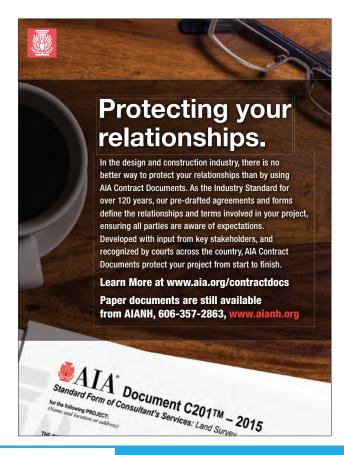
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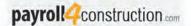
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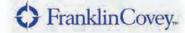
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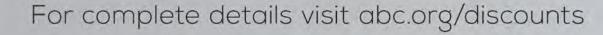




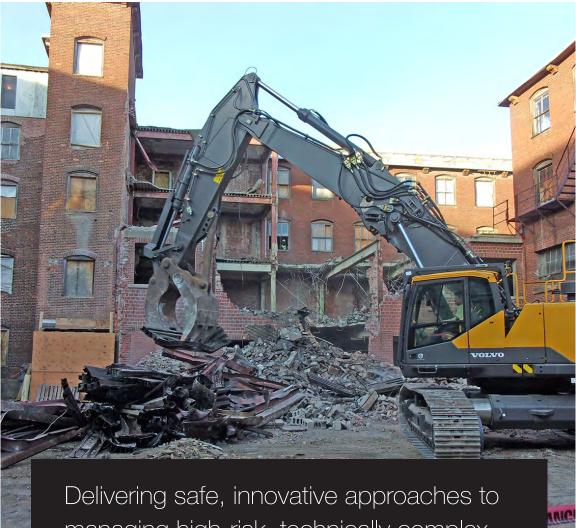
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