



**New Hampshire/  
Vermont Chapter**

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**Mark Your Calendar**  
*Special Summer  
Business Development Opps*

ABC Night at the Fisher Cats  
Summer Golf Classic  
Seacoast Networking Harbor Cruise

*See enclosed filer for further details.*

LOOK WHO'S HELPING TO  
GROW YOUR CHAPTER.

YOU CAN GAIN RECOGNITION  
FOR YOUR COMPANY TOO!

**MEMBER-GET-A-MEMBER**

*More Members More Clout!*

**Westfield Construction Co. Inc.**

Based in West Chesterfield NH, WCC is a second generation family-owned business specializing in General Construction, Design Build and Construction Management.

*Sponsored by John Brighton  
Life Safety Fire Protection*

# Action

July 2010

ABC WORKERS' COMP TRUST DISTRIBUTES OVER \$675,000 IN DIVIDEND CHECKS -- The ABC Workers' Comp Trust recently announced impressive financial results. At its Annual Meeting held on June 2, Trust Members received more than \$675,000 in dividends based on results through year-end 2009. Put another way, Members' 2010 workers' compensation premiums are reduced by 31 percent!!! In addition, Trust assets now exceed \$5.9 million with an additional \$1.6 million scheduled to be distributed to Members during the next few years.

The Trust focuses on reducing workplace accidents and aggressive claims management to decrease the cost of workers' compensation. Successful financial performance is generated by lowering claims costs, aggressive expense control, and investment income.

According to the NH Department of Labor, self-insurers consistently outperform the insured market with safer workplaces and lower costs. Successful self-insurers view their premiums as an investment, rather than an expense. For example, the Trust invests more than six times the insurance industry average in loss control services. Trust Members received nearly 500 job site inspections in 2009, or an average of 18 on-site inspections for each Member. In addition, monthly Safety Committee meetings enable Members to receive cost-effective safety training, share valuable experiences with like-minded companies, and benefit from the collective resources of the Group.

The ABC Workers' Comp Trust was formed in 1994 in response to the rapidly rising cost of workers' compensation insurance. The Trust provides coverage to Members representing more than \$46 million of payroll. For information on how you and your company can benefit by Membership in the Trust, contact the ABC office at 603-226-4789.

**EMPLOYEE RECOGNITION AND SAFETY AWARDS PRESENTED --**

Over 200 ABC members and guest attended ABC's Annual Employee Appreciation and Award Ceremony on May 20<sup>th</sup>. Participants in Craft, Superintendent, Management and the Future Leaders Programs were recognized and individuals completing programs were presented their plaques and certificates. In addition, the annual Chapter and National Safety Awards were presented.

Thanks to our Major Sponsors **COBB HILL CONSTRUCTION** AND **THE ABC WORKERS COMPENSATION SELF INSURED GROUP TRUST ...** OUR Event Sponsors, **DALE CARNEGIE-NH, HAMPSHIRE FIRE PROTECTION, MERIDIAN CONSTRUCTION CORPORATION, NH BUSINESS REVIEW, TURNSTONE CORPORATION, SAYMORE ENGRAVING AND WELCH SIGNAGE ...** and congratulations to all the Award Winners:

2010 SAFETY AWARD WINNERS - CHAPTER:

**SIC Code 15 - Over 100,000 Man-Hours**  
1st Place Pro Con, Inc.

**SIC Code 15 - 50,000 - 100,000 Man-Hours**  
1st Place Lewis Builders Development  
2nd Place Bruss Construction, Inc.  
3rd Place Cobb Hill Construction, Inc.  
Most Imprvd Cobb Hill Construction, Inc.  
Zero Lost Time Cases  
Lewis Builders Development  
Bruss Construction, Inc.  
Cobb Hill Construction, Inc.

**SIC Code 15 - Under 50,000 Man-Hours**  
1st Place Sullivan Construction, Inc.  
2nd Place Meridian Construction Corp.  
3rd Place Turnstone Corporation  
Zero Lost Time Cases  
CMGC Building Corp.  
Meridian Construction Corp.  
Sullivan Construction, Inc.  
Turnstone Corporation

**SIC Code 16 - Under 100,000 Man-Hours**  
1st Place Andrews Construction Co, Inc.  
2nd Place St. Pierre, Inc.  
3rd Place Leighton A. White, Inc.  
Most Imprvd Andrews Construction Co, Inc.

**SIC Code 17 - Over 200,000 Man-Hours**  
1st Place DECCO, Inc.  
2nd Place Hampshire Fire Protection Co.  
3rd Place Granite State Plumbing & Htg  
Most Imprvd Hampshire Fire Protection Co.  
Zero Lost Time Cases  
DECCO, Inc.  
Hampshire Fire Protection Co.

**SIC Code 17 - 100,000 - 200,000 Man-Hrs**  
1st Place J. Lawrence Hall Co. Inc.  
2nd Place Denron Plumbing & HVAC, LLC  
3rd Place S. L. Chasse Welding & Fab.  
Most Imprvd J. Lawrence Hall Co. Inc.  
Zero Lost Time Cases  
J. Lawrence Hall Co. Inc.

OVER

## 2010 BRD OF DIRECTORS

### CHAIRMAN

#### Ken Merrow

Trumbull-Nelson Constr. Co. Inc.  
603/ 643-3658

### 1ST VICE CHAIR

#### Scott Knightly

EnviroVantage  
603/ 679-9682

### 2ND VICE CHAIR

#### Jerry Kingwill

Cobb Hill Construction, Inc.  
603/ 224-8373

### TREASURER

#### Christine Fletcher

Secondwind Water Systems, Inc.  
603/ 641-5767

### DIRECTORS

#### Stacy Clark

Turnstone Corporation  
603/ 249-9300

#### Michael Dion

Metro Walls, Inc.  
603/ 668-2648

#### Kevin Duffy

Longchamps Electric, Inc.  
603/ 625-5954

#### Kelly Gagliuso

Gagliuso & Gagliuso, PA  
603/ 595-4500

#### Mark Hodsdon

Palmer & Sicard, Inc.  
603/ 778-1841

#### Brian Hooper

MSI Mechanical Systems, Inc.  
603/ 890-6900

#### Tim Long

Meridian Construction Corporation  
603/ 527-0101

#### Gary Sobolewski

Interstate Electrical Services Corp.  
603/ 627-3230

### EX OFFICIO

#### Alan Quinlan

TD Insurance, Inc.  
ABC Group Trust Administrator  
800/ 581-4667

### PAST-CHAIR

#### Mark Stock

Multi-Weld Services, Inc.  
603/ 746-4604

### NATIONAL DIRECTORS

#### Mark Stock

Multi-Weld Services, Inc.  
603/ 746-4604

#### Paul DeLorie

Hampshire Fire Protection  
603/ 432-8221

### SIC Code 17 - 50,000 - 100,000 Man-Hours

1st Place Bremco, Inc.  
2nd Place American Steel & Precast Erctrs  
3rd Place Rose Steel, Inc.  
Most Imprvd American Steel & Precast Erctrs

### SIC Code 17 - Under 50,000 Man-Hours

1st Place Construx, Inc.  
2nd Place LDT, Ltd, - Electrical Contractor  
3rd Place Exterior Designs, Inc.  
Most Imprvd Construx, Inc.  
Most Creative Construx, Inc.  
Zero Lost Time Cases  
Construx, Inc.  
LDT, Ltd, - Electrical Contractor  
Exterior Designs, Inc.  
Bow Plumbing & Heating Corp  
Multi-Weld Services, Inc.

### Suppliers

1st Place Mill Steel Corp.  
2nd Place Northern Design Precast, Inc.  
3rd Place Novel Iron Works, Inc.  
Most Imprvd Mill Steel Corp.  
Zero Lost Time Cases  
Mill Steel Corp.  
Northern Design Precast, Inc.

### 2010 ABC NAT'L STEP AWARD WINNERS:

#### Gold Level

Andrews Construction Co., Inc.  
Bremco, Inc.  
Everett J. Prescott, Inc.  
Hampshire Fire Protection, Inc.  
Interstate Electrical Services Corp.  
LaMontagne Builders Inc.  
MSI Mechanical Services, Inc.

#### Silver Level

Bonnette, Page & Stone  
Bruss Construction, Inc.  
Leighton A. White, Inc.

### NEW IRS PAYROLL TAX EXEMPTION AND CREDIT INFORMATION --

The Internal Revenue Service has issued the newly revised payroll tax form that most eligible employers can use to claim the special payroll tax exemption that applies to many new workers hired during 2010. Designed to encourage employers to hire and retain new workers, the payroll tax exemption and the related new hire retention credit were created by the Hiring Incentives to Restore Employment (HIRE) Act signed by President Obama on March 18, 2010.

Employers who hire unemployed workers this year (after February 3, 2010, and before January 1, 2011) may qualify for a 6.2-percent payroll tax incentive, in effect exempting them from the employer's share of Social Security tax on wages paid to these workers after March 18, 2010. This reduction will have no effect on the employee's future Social Security benefits. The employee's 6.2 percent share of Social Security tax and the employer and employee's shares of Medicare tax still apply to all wages.

Form 941, *Employer's Quarterly Federal Tax Return*, revised for use beginning with the second calendar quarter of 2010, will be filed by most employers claiming the payroll tax exemption for wages paid to qualified employees. The HIRE Act

does not allow employers to claim the exemption for wages paid in the first quarter but provides for a credit in the second quarter. The instructions for the new Form 941 explain how this credit for wages paid from March 19 - 31 can be claimed on the second quarter return. In addition, businesses may claim a new hire retention credit of up to \$1,000 per worker on their income tax return for each qualified employee retained for at least a year. Further details on both the new hire retention tax credit and the payroll tax exemption can be found at [www.irs.gov](http://www.irs.gov), in a recently-expanded list of answers to frequently-asked questions about the new law.

### NEW POSTING REQUIREMENT FOR FEDERAL CONTRACTORS AND SUBCONTRACTORS --

The US Department of Labor recently issued a new rule requiring certain federal contractors and subcontractors to provide employees notice of their rights under the National Labor Relations Act, specifically their rights to join or not join a union. The new rule took effect on 6/21/2010, and implements President Obama's Executive Order 13496, which he signed early last year.

The Order has two requirements for covered federal contractors and subcontractors.

- (1) You must post a poster entitled "Employee Rights Under the National Labor Relations Act" along with other employee posters, and
- (2) You must include the language of the employee notice requirement in all contracts.

Federal contractors and subcontractors are subject to the new rule unless the prime contract is less than \$100,000 or the sub is below \$10,000.

The new poster, which can be printed from the DOL website [www.dol.gov/compliance/topics/posters.htm](http://www.dol.gov/compliance/topics/posters.htm), must be posted wherever other notices to employees about their jobs are posted. If you post notices for employees electronically, you must also post the required notice electronically. It must be placed in a comparable location at the same level of conspicuousness as other employee notices.

One way to satisfy this posting requirement is to order an "all-in-one" poster that meets the posting requirements for a variety of federal laws (e.g., OSHA, FMLA, FLSA, EEO/AA, etc.). The new poster will simply be included with the others that are required for employees to review. The preamble to the new rule makes clear that such an "all-in-one" poster from a commercial provider is acceptable.

### JULY

Th	01	3:00PM	Golf Committee Mtg.
T	13	7:00AM	Lead RRP Safety Seminar
Th	15	3:00PM	Board of Directors Meeting
T	20	7:00AM	Lead RRP 4-Hr Refresher Seminar
W	21	7:30AM	10-Hr OSHA - Part A / Concord NH
		5:30PM	ABC Night @ the Fisher Cats
W	28	7:30AM	10-Hr OSHA - Part B / Concord NH

### AUGUST

F	06	8:00AM	Summer Golf Classic - Owl's Nest, Campton
T	10	7:00AM	Lead RRP Safety Seminar
W	18	7:30AM	10-Hr OSHA - Part A / WR Jct VT
Th	19	5:00PM	Seacoast Harbor Cruise - Portsmouth NH
W	25	7:30AM	10-Hr OSHA - Part B / WR Jct VT